

HELLENIC PETROLEUM S.A.

**IFRS
CONSOLIDATED
FINANCIAL STATEMENTS
31 MARCH 2004**



**HELLENIC
PETROLEUM**

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IFRS CONSOLIDATED FINANCIAL STATEMENTS
FOR THE THREE MONTH PERIOD ENDED 31 MARCH 2004

CONTENTS

I.	Interim Consolidated Balance Sheet	4
II.	Interim Consolidated Income Statement	6
III.	Interim Consolidated Statement of Changes in Equity	8
IV.	Interim Consolidated Cash Flow Statement	11
V.	Notes to the Interim IFRS Consolidated Financial Statements	15
VI.	Reconciliation of the Consolidated Greek Financial Results to the Consolidated IFRS Financial Results	63
VII.	Parent Company Interim Income Statement	68
VIII.	Parent Company Interim Balance Sheet	69

HELLENIC PETROLEUM S.A.
IFRS CONSOLIDATED FINANCIAL STATEMENTS
FOR THE THREE MONTH PERIOD ENDED 31 MARCH 2004

I. Interim Consolidated Balance Sheet

(Euro in thousands)	Notes	31 March 2004 Unaudited	As at 31 December 2003 Audited
ASSETS			
Non-current assets			
Intangible assets	9	107.960	110.698
Property, plant and equipment	10	1.228.619	1.198.691
Investments in associates	12	292.856	289.873
Investment in securities	13	4.723	6.190
Deferred income tax asset	14	9.345	10.444
Loans, advances and long term assets	15	29.032	27.827
		<u>1.672.535</u>	<u>1.643.723</u>
Current assets			
Inventories	16	604.192	494.163
Accounts receivable	17	608.859	553.847
Cash and cash equivalents	18	345.449	304.129
		<u>1.558.500</u>	<u>1.352.139</u>
TOTAL ASSETS		<u><u>3.231.035</u></u>	<u><u>2.995.862</u></u>
EQUITY AND LIABILITIES			
Share capital	19	665.911	665.911
Share premium		352.924	352.924
Reserves		738.061	770.720
Total equity		<u>1.756.896</u>	<u>1.789.555</u>
Minority interest		93.217	94.256
Non-current liabilities			
Long-term debt	20	293.983	272.138
Pension plans and other long-term liabilities	21	173.235	172.126
Deferred income tax liability	14	11.824	11.389
		<u>479.042</u>	<u>455.653</u>
Current liabilities			
Accounts payable and accrued liabilities	22	509.532	372.730
Income tax payable		49.334	30.008
Current portion of long-term debt	20	18.620	18.440
Short-term borrowings	20	261.824	235.220
Forward commodity contract	23	1.477	-
Dividend payable by parent company		61.093	-
		<u>901.880</u>	<u>656.398</u>
TOTAL EQUITY AND LIABILITIES		<u><u>3.231.035</u></u>	<u><u>2.995.862</u></u>

Please see accompanying notes to the interim consolidated financial statements.

HELLENIC PETROLEUM S.A.
IFRS CONSOLIDATED FINANCIAL STATEMENTS
FOR THE THREE MONTH PERIOD ENDED 31 MARCH 2004

II. Interim Consolidated Income Statement

(Euro in thousands)	Notes	For the three months ended 31 March 2004 Unaudited	31 March 2003 Unaudited
Sale proceeds		1.296.846	1.283.822
Sales taxes, excise duties and similar levies		(155.588)	(142.175)
Net proceeds		1.141.258	1.141.647
Cost of sales		(1.019.335)	(986.949)
Gross profit		121.923	154.698
Other operating income		7.914	4.676
Selling, distribution and administrative expenses	4	(79.639)	(64.723)
Research and development		(884)	(395)
Other operating expense		-	-
Operating profit		49.314	94.256
Finance income	6	2.377	2.408
Finance expense		(3.727)	(5.509)
Currency exchange gains		(1.748)	6.889
Share of net result of associated companies	7	2.994	1.718
Operating Income before income tax and minority interests		49.210	99.762
Taxation – current		(20.292)	(37.666)
Taxation – deferred	14	(1.534)	1.830
Income after taxation		27.384	63.926
Income applicable to minority interest		1.038	(606)
Net income for the period		28.422	63.320
Earnings per ordinary share (eurocents)		9,30	24,24
Net income attributable to ordinary shares (Euro in thousands)		28.422	63.320
Average number of ordinary shares outstanding		305.463.934	261.193.799

Diluted earnings per ordinary share are not presented, as their effect would not be material.

Please see accompanying notes to the interim consolidated financial statements.

HELLENIC PETROLEUM S.A.
IFRS CONSOLIDATED FINANCIAL STATEMENTS
FOR THE THREE MONTH PERIOD ENDED 31 MARCH 2004

III. Interim Consolidated Statement of Changes in Equity

(Euro in thousands)	Tax deferred reserve and partially taxed reserves	Statutory reserve	Retained earnings	Total Reserves	Share capital	Share premium	Total Shareholders' Equity
Balance at 1 January 2003 (Audited)	239.940	41.392	322.999	604.331	470.149	245.555	1.320.035
Net income for the period (Unaudited)	-	-	63.320	63.320	-	-	63.320
Translation exchange difference	-	-	(2.608)	(2.608)	-	-	(2.608)
Dividends	-	-	(39.179)	(39.179)	-	-	(39.179)
Balance at 31 March 2003 (Unaudited)	239.940	41.392	344.532	625.864	470.149	245.555	1.341.568
Balance at 1 January 2004 (Audited)	179.511	45.825	545.384	770.720	665.911	352.924	1.789.555
Net income for the period (Unaudited)	-	-	28.422	28.422	-	-	28.422
Translation exchange differences	-	-	11	11	-	-	11
Dividends	-	-	(61.092)	(61.092)	-	-	(61.092)
Balance at 31 March 2004 (Unaudited)	179.511	45.825	512.703	738.039	665.911	352.924	1.756.896

Tax deferred reserves: are retained earnings, which have not been taxed as allowed by Greek law under various statutes. Certain of these retained earnings will become liable to tax at the rate prevailing at the time of distribution to shareholders or conversion to share capital. A deferred tax liability has not been provided as future distributions to shareholders and conversions to share capital are not normally anticipated to be made through these reserves.

Partially taxed reserves: are retained earnings, which have been taxed at a rate less than the corporate tax rate as allowed by Greek law. Certain of these retained earnings will be subject to the remaining tax up to the corporate tax rate prevailing at the time of distribution to shareholders or conversion to share capital. A deferred tax liability has not been provided as future distributions to shareholders and conversions to share capital through these reserves are not anticipated.

Statutory reserves: Under Greek law, companies are required to transfer a minimum of 5% of their annual net profit as reflected in their statutory books to a statutory reserve until such reserve equals one third of outstanding share capital. This reserve cannot be distributed during the life of the company but can be used to offset accumulated losses.

HELLENIC PETROLEUM S.A.
IFRS CONSOLIDATED FINANCIAL STATEMENTS
FOR THE THREE MONTH PERIOD ENDED 31 MARCH 2004

IV. Interim Consolidated Cash Flow Statement

(Euro in thousands)	Note	For the three months ended 31 March 2004 Unaudited	31 March 2003 Unaudited
Income before taxation		49.210	99.762
<i>Adjustments for:</i>			
Depreciation and amortisation		31.793	30.361
Share of result of associates		(2.994)	(1.718)
Other provisions		101	225
Loss on sales of property, plant and equipment		228	346
Increase in pension plan and other long term liabilities		2.980	5.688
Amortisation of grants		(2.034)	(3.170)
Foreign exchange loss/ (gain)		1.748	(6.889)
Loss on forward commodity contracts		1.477	-
Interest and related income		(2.377)	(2.408)
Interest expense		3.727	5.509
		<hr/>	<hr/>
<i>Operating profit before working capital changes</i>		83.859	127.706
(Increase)/ decrease in inventories		(110.029)	82.498
Increase in accounts receivable and long term assets		(56.217)	(95.627)
(Increase)/ decrease in payables and accrued liabilities		138.835	(18.706)
Payments for pensions (including scheme closure)		(1.871)	(4.584)
		<hr/>	<hr/>
<i>Cash generated from operations</i>		54.577	91.287
Realised net foreign exchange gain/ (loss)		772	(5.239)
Interest paid		(3.727)	(5.617)
Interest received		2.377	2.408
Taxation paid		(966)	(384)
		<hr/>	<hr/>
<i>Net cash flows from operating activities</i>		53.033	82.455
		<hr/>	<hr/>
Cash flows from investing activities			
Payments to acquire property, plant and equipment and intangibles		(59.330)	(28.011)
Proceeds from investment on securities		1.467	-
Proceeds from disposal of fixed assets		40	-
		<hr/>	<hr/>
<i>Net cash flows used in investing activities</i>		(57.823)	(28.011)
		<hr/>	<hr/>
Cash flows from financing activities			
Net movement in short term borrowings		3.415	(5.873)
Increase in/ (repayments) of long term debt		19.638	(5.343)
Payments for finance leases		(132)	85
		<hr/>	<hr/>
<i>Net cash inflow / (outflow) from financing activities</i>		22.921	(11.131)
		<hr/>	<hr/>

Please see accompanying notes to the interim consolidated financial statements.

HELLENIC PETROLEUM S.A.
IFRS CONSOLIDATED FINANCIAL STATEMENTS
FOR THE THREE MONTH PERIOD ENDED 31 MARCH 2004

Consolidated Cash Flow Statement *(continued)*

(Euro in thousands)	Note	For the three months ended 31 March 2004 Unaudited	31 March 2003 Unaudited
Net increase in cash and cash equivalents (net of overdrafts)		18.131	43.313
Opening balance, cash and cash equivalents (net of overdrafts)		237.332	40.303
Closing balance, cash and cash equivalents (net of overdrafts)		<u>255.463</u>	<u>83.616</u>
Cash and cash equivalents		345.449	153.423
Overdrafts		(89.986)	(69.807)
		<u>255.463</u>	<u>83.616</u>

Please see accompanying notes to the interim consolidated financial statements.

V. Notes to the Interim IFRS Consolidated Financial Statements

1. ACCOUNTING POLICIES

Hellenic Petroleum S.A. and its subsidiaries (“Hellenic Petroleum” or “the Group”) a company operating predominantly in Greece is involved in various oil related activities including exploration and production, refining and marketing of oil products, manufacture and marketing of petrochemical products, and the provision of marketing and promotion services in relation to the transmission and distribution of natural gas products. The Group also provides engineering services and is currently constructing an electricity power generation plant.

The interim consolidated financial statements of Hellenic Petroleum and its subsidiaries are prepared in accordance with International Accounting Standard 34 - Interim Financial Reporting. The Group believes that its accounting policies are in accordance with current practice in the oil and gas industry and best reflect the economic substance of its business activities.

The same accounting policies and recognition and measurement principles are followed in the interim financial statements as compared with the annual financial statements for the year ended 31 December 2003.

The Company’s functional currency is the Euro. The financial information in these financial statements is expressed in thousands of Euro.

The financial information shown in this publication is unaudited and does not constitute statutory accounts. The 2003 Annual Report and Accounts have been audited and delivered to the Hellenic Ministry of Development and the Athens Stock Exchange. The Report of the Auditors for the year ended 31 December 2003 was unqualified.

Basis of presentation

The interim financial statements are presented in accordance with International Accounting Standard 34 - Interim Financial Reporting. They include the consolidated financial statements in a condensed format and the interim balance sheet and income statement of the parent company Hellenic Petroleum S.A. (the “Company”). The notes to the consolidated financial statements are condensed but include areas where there have been changes that materially affect the financial statements. These interim financial statements should be read together with the annual financial statements for the year ended 31 December 2003. The parent company interim balance sheet and income statement do not include notes.

Derivative Financial Instruments

The Group uses derivative financial instruments such as foreign currency contracts and commodity contracts to hedge its risks associated with foreign currency and certain commodity prices fluctuations. Such derivative financial instruments are stated at fair value.

The fair value of forward commodity contracts is calculated by reference to current market values of forward commodity contracts with similar maturity profiles. The fair value of forward exchange contracts is calculated by reference to current forward exchange rates for contracts with similar maturity profiles.

For the purposes of ‘hedge accounting’, hedges are classified as either fair value hedges, where they hedge the exposure to changes in the fair value of a recognised asset or liability; or cash flow hedges, where they hedge exposure to variability in cash flows that is either attributable to a particular risk associated with a recognised asset or liability or a forecasted transaction.

For derivatives that do not qualify for ‘special hedge accounting’, any gains or losses arising from changes in fair value are taken directly to net profit or loss for the period.

HELLENIC PETROLEUM S.A.

NOTES TO THE IFRS CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD ENDED 31 MARCH 2004

2. ANALYSIS BY INDUSTRY SEGMENT AND GEOGRAPHIC ZONE

2a. Analysis by industry segment

(Euro in thousands)	Refining	Marketing	Exploration & production	Petro- chemicals	Engineering	Natural gas	Electric Power	Inter segment adjustm. (1)	Total
Three month period ended 31 March 2004 (Unaudited)									
Net Proceeds	1.043.067	338.333	282	59.278	4.635	-	-	(304.337)	1.141.258
Depreciation	18.181	5.487	58	4.111	160	-	-	-	27.997
Depletion & Amortisation	1.530	1.904	-	329	33	-	-	-	3.796
Other operating income	6.506	1.791	8	559	5	-	-	(955)	7.914
Operating profit	45.507	6.085	(1.849)	1.814	(538)	-	(225)	(1.480)	49.314
Share of result of associates	-	(6)	-	155	-	2.845	-	-	2.994
Net income / (loss)	33.228	185	(1.654)	(421)	(615)	-	(130)	(2.171)	28.422
Three month period ended 31 March 2003 (Unaudited)									
Net Proceeds	1.003.478	386.640	333	65.341	5.386	-	-	(319.531)	1.141.647
Depreciation	17.015	3.829	37	3.555	49	-	-	-	24.485
Depletion & amortisation	2.374	3.091	-	374	37	-	-	-	5.876
Other operating income	1.689	1.263	-	1.902	-	-	-	(178)	4.676
Operating profit	79.028	8.467	(1.560)	7.255	212	-	-	854	94.256
Share of result of associates	-	11	-	209	-	1.498	-	-	1.718
Net income/(loss)	55.039	3.680	(2.055)	4.872	(59)	1.498	-	345	63.320

(1) The inter segment adjustments reflect transactions between the industry segments.

HELLENIC PETROLEUM S.A.

NOTES TO THE IFRS CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD ENDED 31 MARCH 2004

2. ANALYSIS BY INDUSTRY SEGMENT AND GEOGRAPHIC ZONE *(continued)*

2b. Analysis by geographic zone (Net Proceeds)

(Euro in thousands)	Three months ended	
	31 March 2004	31 March 2003
	Unaudited	Unaudited
Inland market sales (Greece)	996.955	903.727
International market sales	144.303	237.920
	<u>1.141.258</u>	<u>1.141.647</u>

3. ACQUISITIONS AND INVESTMENTS

- a. In October 2002, Hellenic Petroleum International AG acquired 54,35% of Jugopetrol Kotor AD, a retail company incorporated in Montenegro for a consideration price of €65 million. Goodwill that arose on this acquisition amounted to €24 million. A valuation of the property, plant and equipment of the subsidiary acquired was completed in 2003 and the fair market value of property, plant & equipment increased by €4.162 thousand. Consequently, goodwill on acquisition of the above company decreased by €1.587 thousand (note 26).
- b. As of 31 December 2002, Hellenic Petroleum International AG acquired 100% of BP-Cyprus Ltd, a UK company with a retail branch in Cyprus, for a consideration price of €100.642 thousand, plus the amount of the profits of the acquired company for the year ended 31 December 2002 that were to be finalised following the audit of its financial statements for the year then ended. The acquired company subsequently changed its name to Hellenic Petroleum Cyprus Ltd. A preliminary calculation of Goodwill as of 31 December 2002 amounted to €71,2 million. The above was amended as of September 30, 2003 to take into account the additional consideration price for the results of the acquired Company for the year ended 31 December 2002, which amounted to CYP 6.374 thousands (€10,9 million). In addition the fair valuation of the net assets of the subsidiary as of the acquisition date was completed by June 30, 2003 and an amount of €13,5 million of the fair value of the consideration was assigned to property, plant and equipment, while the remaining net assets were reduced by €1,1 million. The net effect of the adjustment to the consideration and the change in the fair value of assets acquired was a decrease in goodwill of €1.573 thousands (Note 26).
- c. During 2002, Hellenic Petroleum, Tractebel and Aegek entered into an agreement to cooperate for the development, financing, construction and operation of a combined cycle power generation plant, which will have an installed capacity of 390 MW and be located in Thessaloniki, Greece. In April 2003 the above agreement was terminated and a decision was taken by the Group to continue the project through the formation of a wholly-owned subsidiary "Energiaki Thessalonikis S.A." The new subsidiary was formed in May 2003 with an original share capital of €299 thousand. Within the third quarter of 2003 the company's share capital increased to €49.800 thousand. The results and net assets of the subsidiary have been consolidated in the Group as of the date of its establishment.
- d. In April 2002 the Group formed a wholly owned subsidiary, Hellenic Petroleum– Poseidon Shipping Company. The subsidiary has invested USD 5,7 million in a vessel (tanker) for the transportation of propylene and gas from the Aspropyrgos refinery to the Salonika refinery. The subsidiary has been consolidated in the Group as of its formation date.

HELLENIC PETROLEUM S.A.

NOTES TO THE IFRS CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD ENDED 31 MARCH 2004

3. ACQUISITIONS AND INVESTMENTS (continued)

- e. In August 2002, the Group formed a new subsidiary (99,99% owned), ELEP S.A, whose activities will include the operation of the pipeline for the transfer of crude oil from the Group's Thessaloniki Refinery to OKTA's refinery in Skopje. The company had no results in the year and its net assets have been consolidated in the Group as of the date of its establishment.
- f. In the third quarter of 2002, the Group formed two new retail subsidiaries, one in Bulgaria, EKO ELDA BULGARIA EAD and another in Yugoslavia, EKO YU AD -BEOGRAD. The results and net assets of these subsidiaries have been consolidated in the Group as of the date of their establishment.
- g. In March 2003, the Group formed a new subsidiary, EKO-Fisiko Aerio, whose activities will include the provision of marketing and promotion services in relation to the transmission and distribution of natural gas products. The results and net assets of the subsidiary have been consolidated in the Group as of the date of its establishment.
- h. In June 2003, the Group through its subsidiary Jugopetrol Kotor A.D. formed a wholly-owned subsidiary in Bosnia, whose activity is the purchase and sale of oil products in the Serbian market. The company plans to acquire petrol stations in the future. As at 31 March 2004 it has purchased one petrol station in Bosnia. The company had no results in the period.
- i. In April 2003 the Group formed a wholly owned subsidiary, Hellenic Petroleum- Apollon Shipping Company. The subsidiary invested €10,7 million (USD 12,5 million) in a vessel for the transportation of white petroleum products within the Group. The subsidiary has been consolidated in the Group as of its formation date.
- j. An Extraordinary General Meeting on September 18, 2003 approved the merger with Petrola Hellas S.A. ("Petrola"), another refinery company in Greece, by absorption of the latter in accordance with the provisions of Greek Law 2166. The merger was effected through a share-for-share exchange between the shareholders of the two companies and was accounted for as an acquisition, in accordance with IAS 22. The effective date of the acquisition is 30 September 2003, on which date Petrola ceased to exist as a separate entity and all of its operations were acquired by Hellenic Petroleum. Hellenic Petroleum issued new shares on 30 September 2003 to the old shareholders of Petrola. The consideration price was determined as the fair value of Hellenic Petroleum S.A. shares as at 30 September 2003 which were exchanged for Petrola shares. A negative goodwill of €17.464 thousand arose originally out of this transaction on the date of acquisition. As of 31 December 2003 a fair value exercise of the net assets of Petrola was finalised. As a result, the fair values of the net assets acquired and negative goodwill increased by €5.249 thousand, to €22.713 thousand.

4. SELLING, DISTRIBUTION AND ADMINISTRATIVE EXPENSES

(Euro in thousands)	Three months ended	
	31 March 2004	31 March 2003
	Unaudited	Unaudited
Selling and distribution expenses	44.145	35.849
Administrative expenses	35.494	28.874
	<u>79.639</u>	<u>64.723</u>

HELLENIC PETROLEUM S.A.

NOTES TO THE IFRS CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD ENDED 31 MARCH 2004

5. DEPRECIATION, DEPLETION AND AMORTISATION

Depreciation, depletion and amortisation are included within expense headings in the consolidated income statement as follows:

(Euro in thousands)	Three months ended	
	31 March 2004 Unaudited	31 March 2003 Unaudited
Cost of sales	19.555	19.696
Selling distribution and administrative expenses	12.237	10.663
Research and development	1	2
	<u>31.793</u>	<u>30.361</u>

6. FINANCE INCOME

(Euro in thousands)	Three months ended	
	31 March 2004 Unaudited	31 March 2003 Unaudited
Interest income	1.962	1.869
Interest from trade receivables	415	539
	<u>2.377</u>	<u>2.408</u>

7. SHARE OF NET RESULT OF ASSOCIATED COMPANIES

The amounts represent the net result from associated companies accounted for on an equity basis.

(Euro in thousands)	Three months ended	
	31 March 2004 Unaudited	31 March 2003 Unaudited
Volos Pet Industries A.E.	155	209
Public Natural Gas Corporation of Greece (DEPA)		
- share of profit	1.696	369
- amortization of negative goodwill	1.149	1.129
Spata Aviation Fuel Company S.A.	(6)	11
	<u>2.994</u>	<u>1.718</u>

HELLENIC PETROLEUM S.A.

NOTES TO THE IFRS CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD ENDED 31 MARCH 2004

8. EMPLOYEE EMOLUMENTS AND NUMBERS

(a) Emoluments (Euro in thousands)	Three months ended	
	31 March 2004 Unaudited	31 March 2003 Unaudited
Remuneration	36.585	37.409
Social security contribution	8.437	6.386
Pensions and similar obligations	2.980	3.119
Other benefits	4.908	3.716
Total	<u>52.910</u>	<u>50.630</u>
 (b) Average numbers of employees		
Refining	3.451	2.925
Marketing	1.771	1.500
Exploration and production	99	64
Petrochemicals	341	457
Engineering	189	165
Total	<u>5.851</u>	<u>5.111</u>

HELLENIC PETROLEUM S.A.

NOTES TO THE IFRS CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD ENDED 31 MARCH 2004

9. INTANGIBLE ASSETS

Intangible assets are classified, consistent with oil and gas industry practice, according to operating activities. This classification, rather than according to type of asset, is given in order to permit a better comparison with other companies with similar activities.

31 March 2004 (Unaudited)

(Euro in thousands)	Notes	Refining	Marketing	Exploration & Production	Petrochemicals	Engineering	Total
Cost							
Balance at 1 January 2004		24.868	136.533	13.529	18.971	57	193.958
Capital expenditure		754	290	-	-	15	1.059
Sales & retirements		-	(767)	-	-	-	(767)
Transfers, acquisitions & other movements		-	-	-	-	938	938
Balance at 31 March 2004		<u>25.622</u>	<u>136.056</u>	<u>13.529</u>	<u>18.971</u>	<u>1.010</u>	<u>195.188</u>
Amortisation							
Balance at 1 January 2004		33.404	46.284	-	3.695	(123)	83.260
Charge for the period		1.530	1.904	-	329	33	3.796
Sales & retirements		-	(766)	-	-	-	(766)
Transfers, acquisitions & other movements		-	-	-	-	938	938
Balance at 31 March 2004		<u>34.934</u>	<u>47.422</u>	<u>-</u>	<u>4.024</u>	<u>848</u>	<u>87.228</u>
Net book value 31 March 2004		<u>(9.312)</u>	<u>88.634</u>	<u>13.529</u>	<u>14.947</u>	<u>162</u>	<u>107.960</u>

HELLENIC PETROLEUM S.A.

NOTES TO THE IFRS CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD ENDED 31 MARCH 2004

9. INTANGIBLE ASSETS (continued)

31 December 2003 (Audited)

(Euro in thousands)	Notes	Refining	Marketing	Exploration & Production	Petrochemicals	Engineering	Total
Cost							
Balance at 1 January 2003		37.807	143.014	-	18.971	468	200.260
Capital expenditure		6.143	3.318	13.529	-	36	23.026
Goodwill movements	3a, 3b, 3j	(22.713)	(3.160)	-	-	-	(25.873)
Sales, retirements and other movements		-	(6.639)	-	-	(447)	(7.086)
Acquisition of Petrola		3.631	-	-	-	-	3.631
Balance at 31 December 2003		24.868	136.533	13.529	18.971	57	193.958
Amortisation							
Balance at 1 January 2003		22.863	39.397	-	2.255	184	64.699
Charge for the year		8.697	13.041	-	1.440	140	23.318
Sales, retirements and other movements		-	(6.154)	-	-	(447)	(6.601)
Acquisition of Petrola		1.844	-	-	-	-	1.844
Balance at 31 December 2003		33.404	46.284	-	3.695	(123)	83.260
Net book value 31 December 2003		(8.536)	90.249	13.529	15.276	180	110.698

HELLENIC PETROLEUM S.A.

NOTES TO THE IFRS CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD ENDED 31 MARCH 2004

10. PROPERTY, PLANT AND EQUIPMENT BY INDUSTRY SEGMENT

Tangible fixed assets are classified, consistent with oil and gas industry practice, according to operating activities. This classification, rather than according to type of asset, is given in order to permit a better comparison with other companies with similar activities.

31 March 2004 (Unaudited)

(Euro in thousands)	Notes	Refining	Marketing	Exploration & Production	Petrochemicals	Engineering	Power Generation	Total
Cost								
Balance at 1 January 2004		1.350.058	410.099	13.755	310.312	11.760	68.967	2.164.951
Adjustment to fair values of subsidiaries at the date of acquisition	3a, 3b							
Capital expenditure		15.311	14.039	55	2.057	4	26.805	58.271
Sales, retirements and other movements		(98)	(25)	-	(268)	(15)	-	(406)
Transfers		-	(64)	-	-	(384)	-	(448)
Currency translation effects		(7)	(82)	-	-	-	-	(89)
Balance at 31 March 2004		<u>1.365.264</u>	<u>423.967</u>	<u>13.810</u>	<u>312.101</u>	<u>11.365</u>	<u>95.772</u>	<u>2.222.279</u>
Accumulated depreciation								
Balance at 1 January 2004		691.619	164.021	11.658	94.535	4.427	-	966.260
Charge for the year		18.181	5.487	58	4.111	160	-	27.997
Sales, retirements and other movements		(98)	(25)	-	-	(15)	-	(138)
Transfers		-	(15)	-	-	(384)	-	(399)
Currency translation effects		(5)	(55)	-	-	-	-	(60)
Balance at 31 March 2004		<u>709.697</u>	<u>169.413</u>	<u>11.716</u>	<u>98.646</u>	<u>4.188</u>	<u>-</u>	<u>993.660</u>
Net book value 31 March 2004		<u>655.567</u>	<u>254.554</u>	<u>2.094</u>	<u>213.455</u>	<u>7.177</u>	<u>95.772</u>	<u>1.228.619</u>

HELLENIC PETROLEUM S.A.

NOTES TO THE IFRS CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD ENDED 31 MARCH 2004

10. PROPERTY, PLANT AND EQUIPMENT BY INDUSTRY SEGMENT (continued)

31 December 2003 (Audited)

(Euro in thousands)	Notes	Refining	Marketing	Exploration & Production	Petrochemicals	Engineering	Power Generation	Total
Cost								
Balance at 1 January 2003		1.056.710	304.429	13.473	293.578	11.771	-	1.679.961
Adjustment to fair values of subsidiaries at the date of acquisition	3a, 3b	-	17.712	-	-	-	-	17.712
Capital expenditure		67.365	94.868	310	11.731	108	68.967	243.349
Sales, retirements and other movements		(2.113)	(4.431)	(28)	(445)	(119)	-	(7.136)
Transfers		(1.691)	-	-	5.448	-	-	3.757
Acquisition of Petrola		229.931	-	-	-	-	-	229.931
Currency translation effects		(144)	(2.479)	-	-	-	-	(2.623)
Balance at 31 December 2003		<u>1.350.058</u>	<u>410.099</u>	<u>13.755</u>	<u>310.312</u>	<u>11.760</u>	<u>68.967</u>	<u>2.164.951</u>
Accumulated depreciation								
Balance at 1 January 2003		558.108	145.702	11.500	79.374	4.002	-	798.686
Charge for the year		61.520	20.392	158	15.734	544	-	98.348
Sales, retirements and other movements		(425)	(1.697)	-	(76)	(119)	-	(2.317)
Acquisition of Petrola		72.436	-	-	-	-	-	72.436
Transfers		-	-	-	(497)	-	-	(497)
Currency translation effects		(20)	(376)	-	-	-	-	(396)
Balance at 31 December 2003		<u>691.619</u>	<u>164.021</u>	<u>11.658</u>	<u>94.535</u>	<u>4.427</u>	<u>-</u>	<u>966.260</u>
Net book value 31 December 2003		<u>658.439</u>	<u>246.078</u>	<u>2.097</u>	<u>215.777</u>	<u>7.333</u>	<u>68.967</u>	<u>1.198.691</u>

HELLENIC PETROLEUM S.A.

NOTES TO THE IFRS CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD ENDED 31 MARCH 2004

11. RELATED PARTY TRANSACTIONS

Included in the Consolidated Income Statement are proceeds, costs and expenses, which arise from transactions between the Group and related parties. Such transactions mainly comprise of sales and purchases of goods and services in the ordinary course of business and in total amounted to:

(Euro in thousands)	31 March 2004 Unaudited	As at 31 December 2003 Audited	31 March 2003 Unaudited
Charges to related parties	92.303	442.641	116.526
Charges from related parties	2.381	25.630	1.159
Balances due from related parties	178.877	175.060	29.306
Balances due to related parties	23.874	23.076	950
Charges for directors' remuneration	918	3.941	604

Charges to related parties are in respect of the following:

Name:	Nature of relationship:
(a) Public Power Corporation Hellas	Common ownership – Hellenic State
(b) Hellenic Armed forces	Common ownership – Hellenic State
(c) Denison-Hellenic-DEP EKY-White Shield-Poseidon	Joint venture
(d) Enterprise Oil Exploration Limited	Joint venture
(e) Triton Hellas S.A.	Joint venture
(f) Public Gas Corporation of Greece S.A. (DEPA)	Associate
(g) Volos Pet Industries A.E.	Associate
(h) OMV Aktiengesellschaft	Joint venture
(i) Sipetrol	Joint venture
(j) Athens Airport Fuel Pipeline Company S.A.	Associate
(k) Superlube	Associate
(l) Eurobank	Common ownership
(m) Lamda Shipyards	Common ownership
(n) Woodside – Repsol - Elpe	Joint venture
(o) Argonautis	Common ownership
(p) Consolidated Marine Management	Common ownership
(q) Directors' remuneration:	Salaries and fees for the 73 members (March 2003: 65 members) of the Board of Directors of the Company and its subsidiaries for the three months ended 31 March 2004 and the three months ended 31 March 2003 are €918 thousands and €604 thousands, respectively.

HELLENIC PETROLEUM S.A.

NOTES TO THE IFRS CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD ENDED 31 MARCH 2004

12. INVESTMENTS IN ASSOCIATES AND OTHER PARTICIPATING INTERESTS

(Euro in thousands)	Method of Account	Ownership Percentage	As at	
			31 March 2004 Unaudited	31 December 2003 Audited
Public Natural Gas Corporation of Greece	Equity	35	280.158	277.314
EANT	Cost	13	18	18
Volos Pet Industries S.A.	Equity	35	8.474	8.319
DEP A.E.-THRAKI Joint Venture	Equity	25	-	-
Athens Airport Fuel Pipeline Company S.A.	Equity	50	2.902	2.902
Spata Aviation Fuel Company S.A.	Equity	25	434	450
Other	Equity	-	870	870
			<u>292.856</u>	<u>289.873</u>

Other Participating Interests

The Group also has participating interests in the following joint exploration arrangements:

(Ownership Percentage)	As at	
	31 March 2004	31 December 2003
RAMCO / Medusa (Montenegro)	49,00%	49,00%
Star / Global Petroleum Ltd (Montenegro)	49,00%	49,00%
OMV (Albania)	49,00%	49,00%
OMV (Iran)	30,00%	30,00%
Sipetrol – Oil Search (Libya)	37,50%	37,50%
Sipetrol (Egypt)	49,50%	49,50%
Woodside Energy- Repsol Exploration Murzoq (Libya)	20,00%	20,00%

With respect to the participating interests in joint ventures with OMV (Albania), OMV (Iran), Sipetrol- Oil Search (Libya) and Sipetrol (Egypt), there was no initial cost of acquisition and the Group participates with its share of exploration costs, in accordance with its ownership as shown above. Such costs have been expensed in accordance with the Group's policy.

The joint arrangements the Group had with OMV regarding Iran and with Sipetrol regarding Egypt have not proceeded. All contractual commitments of the Group have been fulfilled and no further charges are expected.

In Albania the first drilling was unsuccessfully completed in the area of Paleokastra. A second drilling is in process and it is expected to be completed during the second half of 2004.

With respect to the participation in the Joint Venture with Woodside and Repsol in Libya, the Group incurred an initial cost of US \$ 16,8 million (€ 13,5 million) in order to obtain exploration rights in certain Libyan territories. The operator (Repsol) is currently dealing with preparatory works and data evaluation in order to proceed with the exploration later within 2004.

HELLENIC PETROLEUM S.A.

NOTES TO THE IFRS CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD ENDED 31 MARCH 2004

13. INVESTMENT IN SECURITIES

(Euro in thousands)	As at	
	31 March 2004 Unaudited	31 December 2003 Audited
Available for sale securities		
Shares –unlisted	1.370	1.370
	<u> </u>	<u> </u>
Loans & Receivables originated by the enterprise		
Government bonds	3.353	4.820
	<u> </u>	<u> </u>
Total securities	4.723	6.190
	<u> </u>	<u> </u>

14. TAXATION

(Euro in thousands)	As at	
	31 March 2004 Unaudited	31 December 2003 Audited
Deferred income tax asset / liability		
At beginning of period / year	(945)	16.165
Charge for the period / year	(1.534)	(5.792)
Net deferred income tax liability of subsidiaries at acquisition	-	(11.318)
	<u> </u>	<u> </u>
At end of period / year	(2.479)	(945)
	<u> </u>	<u> </u>
Deferred tax relates to the following types of temporary differences:		
Provision for bad debts	7.735	7.675
Intangible and fixed assets	(1.069)	315
Other temporary differences	3.690	3.785
Environmental provision	382	382
Unrealised exchange gains	(14.364)	(16.467)
Losses available to offset against future taxable income	522	2.618
Other provisions	625	747
	<u> </u>	<u> </u>
	(2.479)	(945)
	<u> </u>	<u> </u>
Net deferred income tax liability	11.824	11.389
	<u> </u>	<u> </u>
Net deferred income tax asset	9.345	10.444
	<u> </u>	<u> </u>

There are deductible temporary differences arising from the retirement benefits and pension provision, for which no deferred tax asset has been recognised, because this is not expected to reverse in the foreseeable future and it cannot be estimated whether there will be sufficient taxable profits to utilise this asset. These deductible temporary differences, for which no deferred tax has been calculated, would result in a deferred tax credit of € 70 thousands for the period ended 31 March 2004 (31 March 2003: deferred tax credit €681 thousands,) with a related deferred tax asset of €35.909 thousands as at 31 March 2004 (31 December 2003: €35.839 thousands).

HELLENIC PETROLEUM S.A.

NOTES TO THE IFRS CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD ENDED 31 MARCH 2004

15. LOANS, ADVANCES AND LONG TERM ASSETS

(Euro in thousands)	As at	
	31 March 2004 Unaudited	31 December 2003 Audited
Loans and advances	15.671	15.294
Other long-term assets	13.361	12.533
	<u>29.032</u>	<u>27.827</u>

Loans and advances represent merchandise credit granted to third parties. These amounts are non-interest bearing.

16. INVENTORIES

(Euro in thousands)	As at	
	31 March 2004 Unaudited	31 December 2003 Audited
Crude oil	165.577	102.176
Refined products and semi-finished products	341.748	290.847
Petrochemicals	24.560	20.020
Consumable materials and other	72.307	81.120
	<u>604.192</u>	<u>494.163</u>

17. ACCOUNTS RECEIVABLE

(Euro in thousands)	As at	
	31 March 2004 Unaudited	31 December 2003 Audited
Trade receivables	506.808	444.416
Other receivables	80.338	99.293
Deferred charges and prepayments	21.713	10.138
Total	<u>608.859</u>	<u>553.847</u>

HELLENIC PETROLEUM S.A.

NOTES TO THE IFRS CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD ENDED 31 MARCH 2004

18. CASH AND CASH EQUIVALENTS

(Euro in thousands)	As at	
	31 March 2004 Unaudited	31 December 2003 Audited
Cash at bank and in hand	238.908	235.494
Cash equivalents	106.541	68.635
Total cash and cash equivalents	<u>345.449</u>	<u>304.129</u>

Cash equivalents comprise of short-term deposits (made for varying periods, of less than three months) and investments in REPOS. Such deposits depend on the immediate cash requirements of the Group.

19. SHARE CAPITAL

	As at	
	31 March 2004 Unaudited	31 December 2003 Audited
Number of ordinary shares	305.463.934	305.463.934
Nominal value of ordinary shares (Euro)	2,18	2,18
Nominal value of issued share capital (Euro in thousands)	665.911	665.911

Hellenic Petroleum S.A. offers a share option scheme to management executives. The exercise price is determined based on the Company's share performance compared to the market and the options are exercisable within five years.

As of December 31, 2003 and 31 March 2004, management had the option to acquire 60.628 shares at a price of €6,49 each, 20.570 shares at a price of €13,06 each and 65.250 shares at a price of €9,68 each within the next five years.

HELLENIC PETROLEUM S.A.

NOTES TO THE IFRS CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD ENDED 31 MARCH 2004

20. DEBT

(Euro in thousands)	As at	
	31 March 2004	31 December 2003
	Unaudited	Audited
Short term debt		
Overdrafts	89.986	66.797
Syndicated loan facility	163.613	158.352
Other short term loan	7.693	9.539
	261.292	234.688
Subtotal	261.292	234.688
Capitalised lease obligations	532	532
	261.824	235.220
<i>Short-term borrowings</i>	261.824	235.220
	18.620	18.440
<i>Current portion of long term debt</i>	18.620	18.440
	280.444	253.660
<i>Total short term debt</i>	280.444	253.660
 Long term debt		
Bank loans	289.435	267.455
Other loans	6	7
	289.441	267.462
Subtotal	289.441	267.462
Capitalised lease obligations	4.542	4.676
	293.983	272.138
Subtotal	293.983	272.138
Due within one year	18.620	18.440
	312.603	290.578
<i>Total long term debt</i>	312.603	290.578
 The aggregate maturities of long term debt are:		
Due after more than five years	63.221	64.200
Due between one and five years	226.220	203.262
	289.441	267.462
Long term portion	289.441	267.462
Due within one year	18.620	18.440
	308.061	285.902
	308.061	285.902

Syndicated facility loan

As of 31 December 2002, the syndicated loan facility was drawn down under a committed revolving facility of US \$ 200 million and an uncommitted tender panel facility of US \$ 200 million. The amount was fully repaid by September 2003 but remained available for the company thus US \$ 100 million were utilised by March 31, 2004 leaving a sum of unutilised credit of US \$ 100 million.

On March 23, 2003, the Company agreed to a new two-tranche term loan of US \$ 150 million and a revolving credit facility of US \$ 100 million. This amount was fully withdrawn up to March 31, 2004.

HELLENIC PETROLEUM S.A.

NOTES TO THE IFRS CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD ENDED 31 MARCH 2004

21. RETIREMENT BENEFITS, PENSION PLANS AND OTHER LONG TERM LIABILITIES

(Euro in thousands)	As at	
	31 March 2004	31 December 2003
	Unaudited	Audited
Retirement benefits, pensions and similar obligations	111.143	108.524
Government advances	25.614	25.614
Environmental costs	1.092	1.092
Other long term liabilities	35.386	36.896
	<u>173.235</u>	<u>172.126</u>

Government advances

Advances by the Government (Hellenic State) to the Group for the purposes of research and exploration amounting to €25.614 thousands have been recorded as a liability since such an amount may become payable if income is generated from activity in the relevant areas. The terms of repayment will be determined by the Ministry of Development and Industry, if applicable.

Environmental costs

A provision of € 1.092 thousands has been established for the estimated cost of rectifying environmental damage, as required by regulatory authorities, at various group facilities.

Other long term liabilities

Included in the balance of other long term liabilities as at 31 March 2004 and 31 December 2003 is the closing liability arising from capital investment made on behalf of the FYROM State in relation to the acquisition of OKTA of €9.696 thousands.

22. ACCOUNTS PAYABLE AND ACCRUED LIABILITIES

(Euro in thousands)	As at	
	31 March 2004	31 December 2003
	Unaudited	Audited
Trade payables	208.589	108.152
Other payables	44.081	56.742
Accruals and deferred income	256.862	207.836
	<u>509.532</u>	<u>372.730</u>

HELLENIC PETROLEUM S.A.

NOTES TO THE IFRS CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD ENDED 31 MARCH 2004

23. FINANCIAL INSTRUMENTS

Interest rate risk

The Group's exposure to market risk for changes in interest rates relates primarily to the Group's short-term investments and short and long term debt obligations. The Group does not hedge its investments or loans. Investments consist mainly of government bonds and Repos to ensure liquidity.

Foreign currency risk

The Group operates and sells mainly in Greece. The Group is exposed to foreign currency risk in purchases and sales and on its short and long-term debts. The Group purchases crude oil in US dollars and sells refined products mainly in US dollar denominated prices. The Group uses short-term lines of credit denominated in US dollars to purchase crude oil. The Group's retail sector purchases mainly in US dollar denominated prices and sells in both US dollars and euros. The Group's chemical sector purchases raw materials mainly in US dollars and sells mainly in euros.

Commodity price risk

The Group has significant exposure on the commodity prices of oil. The Group largely offsets this exposure by passing on price increase to customers.

Credit risk exposures

The Group's maximum exposure to credit risk (not taking into account the value of any collateral or other security held) in the event the counterparties fail to perform their obligations as of 30 March 2004 in relation to each class of recognized financial assets, other than derivatives, is the carrying amount of those assets as indicated in the balance sheet less any mortgages or guaranties required from customers.

Significant concentrations of credit risk

Concentrations of credit risk exist when changes in economic, industry or geographic factors similarly affects groups of counterparties whose aggregate credit exposure is significant in relation to the Group's total credit exposure. The Group's portfolio of financial instruments is broadly diversified within the industry, along product and geographic lines, and transactions are entered into with diverse creditworthy counterparties, thereby mitigating any significant concentration of credit risk.

Fair Values

Financial assets and financial liabilities of the Group are carried at fair values in the balance sheet, unless otherwise disclosed in the financial statements.

HELLENIC PETROLEUM S.A.

NOTES TO THE IFRS CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD ENDED 31 MARCH 2004

24. CAPITAL COMMITMENTS AND OTHER OBLIGATIONS

Purchase obligations

The Group entered into agreements for the purchase of 12.700 thousand metric tonnes maximum of crude oil with a one-year mutual option for additional purchases. Of this quantity, the Group has purchased 4.077 thousand metric tonnes to 31 March 2004. The purchase prices are based on the officially published prices of BRENT, IPE, URAL, MED according to PLATT's MARKETWIRE.

DEPA an associate of the Group, has a long-term agreement with the Russian company Gazexport for the purchase and import of natural gas until 2016. Based on the agreement, specific (minimum) quantities must be delivered every year starting from 1997. The gas price is determined using a formula, which is defined in the contract and is subject to revision every three years. Any claims or disputes between the parties can be resolved either by amicable settlement or through the International Arbitration in Stockholm.

DEPA has also another long-term agreement with the Algerian State owned company Sonatrach for the purchase and import of liquefied natural gas. The agreement officially commenced in 2000 and will have duration of 21 years. Both the specific quantities and the quality specifications of the product to be delivered every year are determined by the contract. The contract price is also determined using a formula, which is defined in the contract.

DEPA has entered into a long-term time charter agreement, with a company owning an LNG carrier, for the transportation of liquefied natural gas from Algeria to its storage facilities on Revithoussa Island. The agreement expires in July 2007, and is renewable at the Company's option. Estimated charter hire until the expiration of the agreement is approximately \$64,5 million.

Capital Commitments

The Group has obligation to make environmental investments at the Aspropyrgos refinery of €8 million in the course of one to five years. It is also under contractual obligation to make capital investments in property, plant and equipment of €46 million in the course of one to five years.

The Group has obligation to make environmental investments at the Thessaloniki refinery of €2,7 million in a period of one to five years. It is also under contractual obligation to make capital investments in property, plant and equipment of €17,1 million in the course of one to five years.

The Group is under contractual obligation to make capital investments in property, plant and equipment at the Thessaloniki petrochemical facility totalling €2,4 million in a period of one to five years.

In relation to the exploration activities of the Group, it is anticipated that the Group will make investments of around €8 million in a period of one to five years for the Albanian programme and around €1,2 million for the new Libyan exploration agreement.

The Group has committed, through the share purchase agreement with Jugopetrol AD Kotor, to a five-year Guaranteed Investment Programme of €5 million over the next five years. In addition it has committed to a social program of €4 million over the next four years, involving training of personnel and local community support.

EL.P.ET, a subsidiary of the Group, is committed, through the purchase of OKTA refinery on 9 July 1999, to an investment plan which must be completed within a three year period from the purchase date as follows:

- Construction of crude oil pipeline- - Total original estimated cost US \$ 90 million. ELPET fulfilled its undertaken commitments as of March 31, 2004 as the pipeline was completed at an actual cost of approximately \$102 million.
- Refinery upgrade and operation of retail stations- approximately US \$ 60 million in OKTA. As at 31 March 2004 US \$ 30 million has been spent by OKTA against the budget for the modernisation of its refinery facilities.

HELLENIC PETROLEUM S.A.

NOTES TO THE IFRS CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD ENDED 31 MARCH 2004

25. CONTINGENCIES AND LITIGATION

- (i) The Hellenic State has advanced the Group €43.434 thousands to undertake research and exploration, as determined by the Law 367/1976. A portion of the amount received, € 25.614 thousand, may become repayable once the Group generates income from the discoveries resulting from its expenditure and therefore is included as part of the long term liabilities. The remaining € 17.902 thousand has been written off as it is considered highly unlikely because of the nature of the expenditure that it will ever become repayable. The terms of repayment will be determined by the Ministry of Development and Industry if applicable. The expenditure incurred with the funding of advance has been written off.
- (ii) The Group is involved in a number of legal proceedings and has various unresolved claims pending arising in the ordinary course of business with a total potential liability of approximately € 48,3 million. Of those €5,1 million relate to contingent liabilities of Petrola. Legal proceedings tend to be unpredictable and costly. Based on currently available information, management believes the outcome will not have a significant effect on the Group's operating results or financial position. In instances where the outcome is probable and the amount can be estimated, a provision has been made in the balance sheet and the amount is excluded from the contingent liability disclosed above.
- (iii) The Group has entered into a contract with the Hellenic State for the creation of sports facilities on the Thessaloniki refinery premises for the use by the general public and the employees of the Group until the year 2017. Management is not in a position to determine whether the terms of the contract will be extended indefinitely or whether the land will be repossessed by the Hellenic State.
- (iv) During 2003, Hellenic Petroleum S.A. was audited by the Greek tax authorities for the years ended 31 December 1997 to 2001. An amount of €1,9 million of additional taxes, plus fines was assessed and recorded in the financial statements for the year ended 31 December 2003. The Company has not undergone a tax audit for the years ended 31 December 2002 and 31 December 2003 and most of its subsidiaries since the year ended 31 December 1997 and onwards. The Group has not set up a provision for any additional taxes for the fiscal years that remain unaudited, as the amount cannot be estimated with any degree of certainty.
- (v) The Group has given letters of comfort and guarantees of €216 million to banks for loans undertaken by subsidiaries and associates of the Group, the outstanding amount of which as of March 31, 2003 was €145 million. The Group has also issued letters of credit and guarantees in favour of third parties amounting to €233 million mainly for the completion of contracts entered into by the Group.
- (vi) In October 2002, the Company deposited a Performance Bond in the National Bank of Greece of €45 million that relates to a guarantee for its performance of the Investment Programme committed under the share purchase agreement for the acquisition of Jugopetrol AD Kotor.
- (vii) In October 2001, the EU Court of Justice judged that the existing oil stock regime in Greece distorts competition. The decision did not criticize the storage at refineries as such, but took a view that the system gives an advantage to Greek refineries because the marketing companies are encouraged to obtain supplies from national refineries, which offer them storage facilities. Therefore a new 'oil market law', adopted in October 2, 2002 that was designed to change the technical details of stock obligations and stock management. The importers and refineries will be responsible for keeping oil stocks corresponding to 90 days of their net oil imports. The importer, in order to meet his stock obligation, has either to build his own facilities or to rent facilities from third parties. With the new legislation, the matter is resolved according to the decision of European Court concerning the handling of oil stocks. Management expects that this amendment of Greek law will not result in marketing companies purchasing products from suppliers outside Greece rather than from the Greek refineries, since Greek refineries including Hellenic Petroleum are in a better position to supply the Greek market at competitive prices.

HELLENIC PETROLEUM S.A.

NOTES TO THE IFRS CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD ENDED 31 MARCH 2004

25. CONTINGENCIES AND LITIGATION *(continued)*

- (viii) The Group's subsidiary, Hellenic Petroleum Cyprus Limited has a potential contingent liability relating to a claim by Petrolina (Holdings) Ltd relating to refunds on the under-recoveries of oil margins in the industry. The maximum amount of the claim can reach €1,8 million of which maximum €0,3 million may be recovered by the seller. Management believes that it is not probable that the claim will crystallize and thus no provision has been made.
- (ix) The Group is being sued by a small trading company alleging breach of trademark over the Hellenic Petroleum name. It is also being alleged that Hellenic Petroleum does not have the right to use its corporate name. Regarding the trademark, the case was initially decided for the Group, but the other party has appealed and the outcome is still pending.
- (x) A claim has been filed against OKTA refinery by its former suppliers for breach of contract following the acquisition by the Group of the company. The High Court of London has partly accepted the claim by awarding to the claimants an amount of \$9,5 million for the period up to March 2002 plus interest and damages (to be determined) for the remaining period, i.e. up to March 2003. OKTA has already paid the sum of US\$ 1,2 million to its former suppliers. On 17th July 2003, the Court of Appeal in London rejected the appeal filed by OKTA against the decision of the High Court of London. OKTA thereafter applied to the House of Lords for leave of appeal. This was rejected in January 2004. In order for this decision to be enforced against OKTA, it must be recognised by the local courts, and to our knowledge the suppliers have not submitted such an application to date. ELPET's application for declaratory judgement and an injunction on the same issue is currently being considered by the Court of First Instance of Scopja, FYROM. If ELPET's application for an injunction is successful, OKTA will be prohibited from making any payments to the suppliers. Pursuant to the agreement executed between the FYROM State as sellers of OKTA shares and ELPET as buyers it is specifically stipulated that any amounts of claims of such nature as the above which would be awarded against OKTA will be ultimately borne by the sellers. As a result the company has not provided for the above amounts.
- (xi) In relation to the above case, ELPE, ELPET and a director of ELPET have been sued in the Greek courts by the former contractors of OKTA for US\$ 4 million and €5,1 million, in connection with an agreement for the transportation and storage of crude oil between OKTA and such contractors. On 17th April 2003 the Court rejected the plaintiffs' action. The decision has been appealed and the hearing has not been held to date.
- (xii) Following an accident involving the motor tanker KRITI-GOLD on November 1998, at the Company's mooring installation in Thessaloniki, four seamen died. Claims have been lodged in connection with this accident against the ship owner and the Group. The Group believes, based on information currently available, that the ultimate resolution would not likely have a material adverse effect on the results of its operations, as the insurers both for the Company and for the motor tanker have agreed to cover any claims against the Group.
- (xiii) There are various litigations and claims against DEPA by third parties arising from the expropriation of land in order to install the main pipeline system. The claims relate to an upward adjustment of the price assessed to expropriated land. According to the Company's legal department such cases aggregate to approximately €34,8 million, from which it is estimated that the Company will have to pay no more than €14 million. These amounts will ultimately increase the cost of the main pipeline system.
- (xiv) As at 31 December 2003 there were numerous claims filed by contractors and subcontractors against DEPA and vice versa. Most of contractors' claims relate to price adjustments and additional works performed during the construction of the main pipeline. Any amounts finally paid will increase the cost of project but no amount can be determined at this stage. There are several claims proceeding in courts against the Company for environmental issues and property damages. The Company contests all such claims. According to Company's legal department such cases aggregate approximately €100 million. A final outcome cannot be predicted; therefore a provision has not been made in the accompanying financial statements.

HELLENIC PETROLEUM S.A.

NOTES TO THE IFRS CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD ENDED 31 MARCH 2004

26. LIST OF PRINCIPAL CONSOLIDATED SUBSIDIARIES

	Percentage of interest	Country of Incorporation
Asprofos Engineering S.A.	100,00%	Greece
EKO-ELDA Industrial and Commercial Petroleum Company	100,00%	Greece
EKO Georgia Ltd.	98,30%	Republic of Georgia
EKO TAKO S.A.	49,00%	Greece
Eko-Elda Bulgaria EAD	100,00%	Bulgaria
Eko YU AD – Beograd	100,00%	Serbia - Montenegro
EKO- Fisiko Aerio	100,00%	Greece
DIAXON S.A. (formerly EKO Film S.A.)	100,00%	Greece
E.L.PET Balkan	63,00%	Greece
ELEP S.A.	99,99%	Greece
Okta Refinery	69,50%	FYROM
OKTA Trade Company – Prishtina	69,50%	Serbia - Montenegro
Global S.A.	99,90%	Albania
Elda ShPK	99,90%	Albania
Hellenic Petroleum AG Austria	100,00%	Austria
Hellenic Petroleum - Poseidon Shipping Company	100,00%	Greece
Hellenic Petroleum Cyprus Limited	100,00%	United Kingdom
Jugopetrol Kotor AD	54,35%	Serbia - Montenegro
Hellenic Petroleum - Apollon Shipping Company	100,00%	Greece
Energeiaki Thessalonikis	100,00%	Greece

HELLENIC PETROLEUM S.A.
IFRS CONSOLIDATED FINANCIAL STATEMENTS
FOR THE THREE MONTH PERIOD ENDED 31 MARCH 2004

VI. Reconciliation of the Consolidated Greek Financial Results to the Consolidated IFRS Financial Results

(Euro in thousands)	Three months ended 31 March 2004 Unaudited Net Income	As at 31 March 2004 Unaudited Shareholders Equity	Three months ended 31 March 2003 Unaudited Net Income	As at 31 December 2003 Audited Shareholders Equity
Balance as per Greek Consolidated Financial Statements	49.455	1.923.730	103.998	1.869.094
1 Difference between the provision for staff leaving indemnity (per Greek legislation) and defined benefit plan with the provision as calculated by the	116	35.909	1.077	35.793
2 Provision for deferred tax	(1.532)	(2.477)	1.830	(945)
3 Reversal of the revaluation of fixed assets and the effect of depreciation taken	20	(56.799)	58	(56.819)
4 Write off of capitalised costs with no future benefit	1.721	(18.159)	610	(19.880)
5 Write off of capitalised research and development costs and reversal of related	1.745	(30.922)	637	(32.667)
6 Adjustment of depreciation to conform with the group policy	4.288	68.398	4.762	64.110
7 Provision for environmental restorations	-	(1.092)	-	(1.092)
8 Reversal of the unrealised inter-company profit in the ending inventory and fixed	(1.206)	(3.287)	251	(2.081)
9 Equity accounting (Differences from conversion to IAS of associates' accounts)	1.674	17.115	1.623	15.441
10 Other provisions / adjustments	(735)	(5.399)	-	(4.664)
11 Reclassification of the export reserve movement to P&L account	-	-	259	-
12 Reclassification of grant from equity to deferred income or liabilities	(344)	(86.476)	170	(88.647)
13 Income tax for the period	(20.292)	(24.792)	(37.405)	(4.500)
14 Minority interest	873	(92.970)	(528)	(94.256)
15 IPO costs to share premium account and reversal of related amortisation	63	(5.314)	118	(5.377)
16 Goodwill and depreciation of goodwill	902	(41.429)	(1.840)	(39.039)
17 Fair value assigned to fixed assets of subsidiary acquired (BPC) and related extra	(203)	50.039	-	50.217
18 Exchange gains (timing differences)	(6.638)	41.040	(16.429)	47.678
19 Different method of stock valuation	-	-	(270)	-
20 Effect of IAS 39	(126)	(5.148)	(225)	(5.022)
21 Dividends payable	-	(5.256)	-	60.623
22 Fair value adjustment to forward currency contract	(1.477)	(1.477)	4.186	-
23 Other	118	1.662	438	1.588
Balance as per IFRS Consolidated Financial Statements	28.422	1.756.896	63.320	1.789.555

HELLENIC PETROLEUM S.A.

PARENT COMPANY IFRS FINANCIAL STATEMENTS
FOR THE THREE MONTH PERIOD ENDED 31 MARCH 2004

VII. Parent Company Interim Income Statement

(Euro in thousands)	For the three months ended	
	31 March 2004	31 March 2003
	Unaudited	Unaudited
Sale proceeds	1.048.847	989.155
Cost of sales	(975.594)	(883.605)
Gross profit	73.253	105.550
Other operating income	6.865	3.408
Selling, distribution and administrative expenses	(38.460)	(29.065)
Research and development	(884)	(395)
Operating profit	40.774	79.498
Finance income	6.825	1.573
Finance expense	(2.394)	(3.128)
Currency exchange gains, net	768	5.460
Income before taxation	45.973	83.403
Taxation – current	(13.497)	(33.025)
Taxation – deferred	(2.507)	3.454
Net income for the period	29.969	53.832

HELLENIC PETROLEUM S.A.

PARENT COMPANY IFRS FINANCIAL STATEMENTS
FOR THE THREE MONTH PERIOD ENDED 31 MARCH 2004

VIII. Parent Company Interim Balance Sheet

(Euro in thousands)	As at	
	31 March 2004 Unaudited	31 December 2003 Audited
ASSETS		
Non-current assets		
Intangible assets	18.457	18.667
Property, plant and equipment	645.129	647.502
Investments in subsidiaries and associates	711.250	706.196
Other financial assets	3.359	4.826
Deferred income tax asset	412	2.919
Other non-current assets	-	104
	<u>1.378.607</u>	<u>1.380.214</u>
Current assets		
Inventories	544.853	445.931
Accounts receivable	452.923	422.411
Cash and cash equivalents	253.595	236.091
	<u>1.251.371</u>	<u>1.104.433</u>
TOTAL ASSETS	<u>2.629.978</u>	<u>2.484.647</u>
EQUITY AND LIABILITIES		
Share capital	665.911	665.911
Share premium	352.924	352.924
Reserves	605.412	636.469
Total equity	<u>1.624.247</u>	<u>1.655.304</u>
Non-current liabilities		
Long-term debt	174.594	175.110
Pension plans and other long-term liabilities	126.374	127.654
	<u>300.968</u>	<u>302.764</u>
Current liabilities		
Accounts payable and accrued liabilities	431.254	338.371
Tax payable	32.485	18.989
Current portion of long-term debt	8.922	8.922
Short-term borrowings	169.532	160.297
Forward currency contract	1.477	-
Dividend payable by parent company	61.093	-
	<u>704.763</u>	<u>526.579</u>
TOTAL EQUITY AND LIABILITIES	<u>2.629.978</u>	<u>2.484.647</u>