

**HELLENIC PETROLEUM S.A.**

**IFRS  
CONSOLIDATED  
FINANCIAL STATEMENTS  
30 JUNE 2004**



**HELLENIC  
PETROLEUM**

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## I. Auditors' report

To the Board of Directors of  
Hellenic Petroleum S.A.

We have reviewed the accompanying interim consolidated balance sheet of Hellenic Petroleum S.A. as at 30 June 2004 and the related interim consolidated statements of income, changes in equity and cash flows for the six-month period then ended. These interim consolidated financial statements are the responsibility of the Company's directors. Our responsibility is to issue a report on these financial statements based on our review.

We conducted our review in accordance with the International Standard applicable to review engagements. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the interim consolidated financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, do not express an audit opinion.

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim consolidated financial statements do not give a true and fair view in accordance with International Accounting Standard 34 - Interim Financial Reporting.

11 August 2004  
Athens, Greece

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### II. Interim Consolidated Balance Sheet

(Euro in thousands)	Notes	30 June 2004 Unaudited	As at 31 December Audited
<b>ASSETS</b>			
<b>Non-current assets</b>			
Intangible assets	10	103.424	110.698
Property, plant and equipment	11	1.272.539	1.198.691
Investments in associates	13	291.840	289.873
Investment in securities	14	4.245	6.190
Deferred income tax asset	15	8.538	10.444
Loans, advances and long term assets	16	28.670	27.827
		<u>1.709.256</u>	<u>1.643.723</u>
<b>Current assets</b>			
Inventories	17	598.520	494.163
Accounts receivable	18	597.292	553.847
Cash and cash equivalents	19	238.139	304.129
		<u>1.433.951</u>	<u>1.352.139</u>
<b>TOTAL ASSETS</b>		<u><u>3.143.207</u></u>	<u><u>2.995.862</u></u>
<b>EQUITY AND LIABILITIES</b>			
Share capital	20	665.911	665.911
Share premium		352.924	352.924
Reserves		790.021	770.720
Total equity		<u>1.808.856</u>	<u>1.789.555</u>
Minority interest		<u>92.379</u>	<u>94.256</u>
<b>Non-current liabilities</b>			
Long-term debt	21	321.742	272.138
Pension plans and other long-term liabilities	22	177.570	172.126
Deferred income tax liability	15	16.015	11.389
		<u>515.327</u>	<u>455.653</u>
<b>Current liabilities</b>			
Accounts payable and accrued liabilities	23	369.483	372.730
Income tax payable		63.092	30.008
Current portion of long-term debt	21	16.164	18.440
Short-term borrowings	21	277.906	235.220
		<u>726.645</u>	<u>656.398</u>
<b>TOTAL EQUITY AND LIABILITIES</b>		<u><u>3.143.207</u></u>	<u><u>2.995.862</u></u>

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See accompanying notes to the interim consolidated financial statements.

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**III. Interim Consolidated Income Statement**

(Euro in thousands)	Notes	For the six months ended 30 June 2004 Unaudited	30 June 2003 Unaudited
Sale proceeds		2.547.639	2.406.840
Sales taxes, excise duties and similar levies		(324.677)	(290.838)
Net proceeds		2.222.962	2.116.002
Cost of sales		(1.924.264)	(1.890.199)
Gross profit		298.698	225.803
Other operating income	4	12.040	68.976
Selling, distribution and administrative expenses	5	(171.673)	(138.877)
Research and development		(3.613)	(2.067)
Operating profit		135.452	153.835
Finance income	7	6.910	5.102
Finance expense		(7.453)	(9.851)
Currency exchange (losses)/ gains, net		(2.357)	11.985
Share of net result of associated companies	8	2.654	4.772
Operating Income before income tax and minority		135.206	165.843
Taxation – current		(51.055)	(62.630)
Taxation – deferred	15	(6.532)	1.270
Income after taxation		77.619	104.483
Income applicable to minority interest		1.875	4.001
Net income for the period		<u>79.494</u>	<u>108.484</u>
Earnings per ordinary share (eurocents)		26,02	41,53
Net income attributable to ordinary shares (Euro in		79.494	108.484
Average number of ordinary shares outstanding		305.463.93	261.193.79

Diluted earnings per ordinary share are not presented, as their effect would not be material.

See accompanying notes to the interim consolidated financial statements.

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### IV. Interim Consolidated Statement of Changes in Equity

(Euro in thousands)	Tax deferred reserve and partially taxed reserves	Statutory reserve	Retained earnings	Total Reserves	Share capital	Share premium	Total Shareholders' Equity
<b>Balance at 1 January 2003 (Audited)</b>	<b>176.391</b>	<b>41.392</b>	<b>386.548</b>	<b>604.331</b>	<b>470.149</b>	<b>245.555</b>	<b>1.320.035</b>
Net income for six months (Unaudited)	-	-	108.484	108.484	-	-	108.484
Translation exchange difference	-	-	(1.114)	(1.114)	-	-	(1.114)
Transfers between reserves	3.120	4.433	(7.553)	-	-	-	-
Dividends	-	-	(39.179)	(39.179)	-	-	(39.179)
Share of associate's deferred tax on tax exempt reserves	-	-	(196)	(196)	-	-	(196)
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<b>Balance at 30 June 2003 (Unaudited)</b>	<b>179.511</b>	<b>45.825</b>	<b>446.990</b>	<b>672.326</b>	<b>470.149</b>	<b>245.555</b>	<b>1.388.030</b>
	=====	=====	=====	=====	=====	=====	=====
	=	=	=	=	=	=	=
<b>Balance at 1 January 2004 (Audited)</b>	<b>179.511</b>	<b>45.825</b>	<b>545.384</b>	<b>770.720</b>	<b>665.911</b>	<b>352.924</b>	<b>1.789.555</b>
Net income for the period (Unaudited)	-	-	79.494	79.494	-	-	79.494
Translation exchange differences	-	-	316	316	-	-	316
Dividends	-	-	(61.092)	(61.092)	-	-	(61.092)
First time consolidation of HP Services Ltd	-	-	583	583	-	-	583

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<b>Balance at 30 June 2004 (Unaudited)</b>	<b>179.511</b>	<b>45.825</b>	<b>564.685</b>	<b>790.021</b>	<b>665.911</b>	<b>352.924</b>	<b>1.808.856</b>
	<u>          </u>						
	=	=	=	=	=	=	=

*Tax deferred reserves:* are retained earnings, which have not been taxed as allowed by Greek law under various statutes. Certain of these retained earnings will become liable to tax at the rate prevailing at the time of distribution to shareholders or conversion to share capital. A deferred tax liability has not been provided as future distributions to shareholders and conversions to share capital are not normally anticipated to be made through these reserves.

*Partially taxed reserves:* are retained earnings, which have been taxed at a rate less than the corporate tax rate as allowed by Greek law. Certain of these retained earnings will be subject to the remaining tax up to the corporate tax rate prevailing at the time of distribution to shareholders or conversion to share capital. A deferred tax liability has not been provided as future distributions to shareholders and conversions to share capital through these reserves are not anticipated.

*Statutory reserves:* Under Greek law, companies are required to transfer a minimum of 5% of their annual net profit as reflected in their statutory books to a statutory reserve until such reserve equals one third of outstanding share capital. This reserve cannot be distributed during the life of the company but can be used to offset accumulated losses.

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See accompanying notes to the interim consolidated financial statements.

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**V. Interim Consolidated Cash Flow Statement**

(Euro in thousands)	Note	For the six months ended 30 June 2004 Unaudited	30 June 2003 Unaudited
<b>Income before taxation</b>		<b>135.206</b>	<b>165.843</b>
<i>Adjustments for:</i>			
Depreciation and amortisation		65.902	61.326
Share of result of associates		(2.654)	(4.772)
Other provisions and accruals		332	265
Gain from sale of DEPA option		-	(60.000)
Loss on sales of property, plant and equipment		318	647
Increase in pension plan and other long term liabilities		5.113	8.707
Amortisation of grants		(3.932)	(3.920)
Foreign exchange loss/ (gain)		2.357	(11.985)
Interest and related income		(6.910)	(5.102)
Interest expense		7.453	9.851
<i>Operating profit before working capital changes</i>		<u>203.185</u>	<u>160.860</u>
		(104.357)	146.466
(Increase)/ decrease in inventories		)	)
Increase in accounts receivable and long term assets		(44.288)	9.881
(Increase)/ decrease in payables and accrued liabilities		(3.247)	(97.793)
Payments for pensions (including scheme closure)		328	(5.518)
<i>Cash generated from operations</i>		<u>51.621</u>	<u>213.896</u>
Realised net foreign exchange gain/ (loss)		825	(7.408)
Interest paid		(7.453)	(9.851)
Interest received		6.910	5.102
Taxation paid		(17.971)	(31.785)
<i>Net cash flows from operating activities</i>		<u><b>33.932</b></u>	<u><b>169.954</b></u>
<b>Cash flows from investing activities</b>			
Payments to acquire property, plant and equipment and intangibles		(131.361)	(67.052)
Proceeds from sale of DEPA option		-	30.000
Proceeds from investment on securities		1.945	-
Proceeds from disposal of fixed assets		572	7.034
		<u>(128.844)</u>	<u>(30.018)</u>
<i>Net cash flows used in investing activities</i>		)	)
<b>Cash flows from financing activities</b>			
Net movement in short term borrowings		1.314	(81.714)
Increase in/ (repayments) of long term debt		47.596	(16.088)

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Payments for finance leases	(268)	(68)
Equity dividends paid	(61.092)	(39.179)
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<i>Net cash flows used in financing activities</i>	<b>(12.450)</b>	<b>(137.049)</b>
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See accompanying notes to the interim consolidated financial statements.

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**Consolidated Cash Flow Statement** *(continued)*

(Euro in thousands)	Note	For the six months ended 30 June 2004 Unaudited	30 June 2003 Unaudited
<b>Net decrease in cash and cash equivalents (net of overdrafts)</b>		<b>(107.362)</b>	<b>2.887</b>
Opening balance, cash and cash equivalents (net of overdrafts)		237.332	40.303
Closing balance, cash and cash equivalents (net of overdrafts)		129.970	43.190
Cash and cash equivalents		238.139	123.937
Overdrafts		(108.169)	(80.747)
		129.970	43.190

See accompanying notes to the interim consolidated financial statements.

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## VI. Notes to the Interim IFRS Consolidated Financial Statements

### 1. ACCOUNTING POLICIES

Hellenic Petroleum S.A. and its subsidiaries (“Hellenic Petroleum” or “the Group”) a company operating predominantly in Greece is involved in various oil related activities including exploration and production, refining and marketing of oil products, manufacture and marketing of petrochemical products, and the provision of marketing and promotion services in relation to the transmission and distribution of natural gas products. The Group also provides engineering services and is currently constructing an electricity power generation plant.

Hellenic Petroleum S.A. is incorporated in Greece (Registered Office: 17th klm National Rd Athens – Corinth, 19 300 Aspropyrgos) and prepares consolidated financial statements under both Greek GAAP and International Financial Reporting Standards. These financial statements have been prepared in accordance with International Financial Reporting Standards. The Group believes that these accounting principles, which conform to current practice in the oil and gas industry, best reflect the economic substance of its business activities. A reconciliation of the Consolidated Greek financial results and shareholders’ equity position to the Consolidated IFRS financial results and equity position is disclosed on page 38.

The same accounting policies and recognition and measurement principles are followed in the interim financial statements as compared with the annual financial statements for the year ended 31 December 2003.

The Company’s reporting currency is the Euro. The financial information in these financial statements is expressed in thousands of Euro.

The interim consolidated financial statements of Hellenic Petroleum S.A. for the six months ended 30 June 2004 were authorised for issue by the Board of Directors on 11 August 2004.

#### **Basis of presentation**

The interim financial statements are presented in accordance with International Accounting Standard 34 - Interim Financial Reporting. They include the consolidated financial statements in a condensed format and the interim balance sheet and income statement of the parent company Hellenic Petroleum S.A. (the “Company”). The notes to the consolidated financial statements are condensed but include areas where there have been changes that materially affect the financial statements. These interim financial statements should be read together with the annual financial statements for the year ended 31 December 2003. The parent company interim balance sheet and income statement do not include notes.

Minority interests represent the interests in certain subsidiaries that are not held by the Group.

#### **Investments in associates**

The Group’s investment in its associates is accounted for under the equity method of accounting. These are entities in which the Group has significant influence and which are neither subsidiaries nor joint ventures of the Group. The investments in associates are carried in the balance sheet at cost plus post-acquisition changes in the Group’s share of net assets of the associates, less any impairment in value. The income statement reflects the Group’s share of the results of operations of the associates. The Group’s investment in its

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## NOTES TO THE IFRS CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2004

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associate DEPA includes negative goodwill (net of accumulated amortisation) on acquisition, which is treated in accordance with the accounting for goodwill stated below.

### **1. ACCOUNTING PRINCIPLES** *(continued)*

#### **Interest in Joint Venture**

The Group's interest in its joint ventures is accounted for using equity accounting. Gains or losses on these investments are recognised in income.

#### **Investments**

All investments are initially recognised at cost, being the fair value of the consideration given and including acquisition charges associated with the investments.

After initial recognition, investments that are classified as held for trading and available-for-sale are measured at fair value. Gains or losses on these investments are recognised in income.

Other long-term investments that are intended to be held-to-maturity, such as bonds, are subsequently measured at amortised cost using the effective interest rate method. Amortised cost is calculated by taking into account any discount or premium on acquisition, over the period to maturity. For investments carried at amortised cost, gains and losses are recognised in income when the investments are derecognised or impaired, as well as through the amortisation process.

#### **Revenue recognition**

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured. Revenue on sale of goods is recognised when the significant risks and rewards of ownership of the goods have passed to the buyer. Interest revenue is recognised as the interest accrues unless collectibility is in doubt.

#### **Derivative Financial Instruments**

The Group uses derivative financial instruments such as foreign currency contracts and commodity contracts to hedge its risks associated with foreign currency and certain commodity prices fluctuations. Such derivative financial instruments are stated at fair value.

The fair value of forward commodity contracts is calculated by reference to current market values of forward commodity contracts with similar maturity profiles. The fair value of forward exchange contracts is calculated by reference to current forward exchange rates for contracts with similar maturity profiles.

For derivatives that do not qualify for 'special hedge accounting', any gains or losses arising from changes in fair value are taken directly to net profit or loss for the period.

#### **Accounting for foreign currency translation and transactions**

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## HELLENIC PETROLEUM S.A.

### NOTES TO THE IFRS CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2004

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The Group's measurement and reporting currency is the Euro.

Transactions denominated in currencies other than each company's presentation currency are translated into the presentation currency using current exchange rates. Monetary assets and liabilities denominated in other currencies are translated into Euro using period end exchange rates. The resulting exchange differences during the period and at balance sheet date are stated separately in the income statement for the period.

Goodwill and fair value adjustments arising on the acquisition of a foreign entity are recorded at the exchange rate at the date of the transaction.

#### **1. ACCOUNTING PRINCIPLES** *(continued)*

##### **Intangible assets**

Intangible assets include goodwill arising on acquisition and capitalised exploration expenditures before development has begun as described under oil and gas accounting methods below. Goodwill is amortised on a straight-line basis not exceeding 20 years. Negative goodwill is amortised over the average remaining useful lives of non-current depreciable assets. Exploration expenditure is amortised from when production begins over the estimated future periods to be benefited. Research and development expenditure is charged against income as incurred and capitalised only in the event of oil reserves being discovered.

Intangible assets also include costs of implementing a new computer software- (SAP) and license fees cost for the use of know-how relating to the new polypropylene plant, which has been capitalised in accordance with IAS 38, Intangible Assets.

##### **Oil and gas accounting methods**

The Group's policies for accounting for oil and gas are in accordance with industry practice. The Group applies the successful efforts method of accounting for exploration and development costs, as described below:

##### **Exploration costs**

Geological costs are expensed in the year incurred.

Exploration expenditure is expensed in the year incurred. When proved reserves of oil and gas are determined and development is sanctioned, the relevant expenditure, from that point onwards, is capitalised to property, plant and equipment. Exploration leasehold acquisition costs are included in intangible assets. When exploration is determined to be unsuccessful the expenditure is charged against income at that time.

##### **Oil and gas producing assets**

Interest relating to the financing of development projects is capitalised as part of property, plant and equipment until the date commercial production commences. Oil and gas producing assets are depreciated or depleted using the unit-of-production method, based on estimated proved reserves. Dismantlement, restoration and abandonment costs less estimated salvage values are

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### NOTES TO THE IFRS CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2004

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expensed using the unit-of-production method based on proved developed reserves. Costs represent the estimated future undiscounted costs of abandonment based on existing regulations and techniques. Producing assets also include oil and gas leaseholds. Impairment of undeveloped leaseholds is recognised if no discovery of hydrocarbons is made or expected. If a field becomes productive, the related leaseholds are depleted using the unit-of-production method.

#### **Land and Buildings**

Land and buildings are carried at historical cost plus mandatory revaluations to 31 December 1992 as required by Greek tax regulations to reflect the inflationary environment in Greece in those years, except for acquired subsidiaries, for which they were adjusted to market values on the acquisition date in accordance with International Accounting Standard 22 and International Accounting Standard 16.

During 1996 and 2000, pursuant to Law 2065/92, Hellenic Petroleum's land and buildings were revalued based on certain coefficients as provided by the relevant ministerial decisions. The revaluations were not based on market value in accordance with International Accounting Standard 16 (as revised in 1998 and effective 1 July 1999) and have therefore been eliminated when preparing these financial statements.

#### **Other plant and equipment**

Plant and equipment other than land and buildings is stated at cost and includes the cost of financing until the date assets are placed in service. Maintenance and repairs are expensed as incurred except refinery refurbishment costs which are accounted for as described below. Assets are depreciated on a straight-line basis over their estimated useful lives as follows:

#### **1. ACCOUNTING PRINCIPLES** *(continued)*

- Buildings: 13-20 years,
- Specialised industrial installations: 7-15 years,
- Machinery, equipment and transportation equipment: 5-8 years,
- Computers – software and hardware: 3-5 years.
- Crude oil Pipeline: 40 years
- LPG carrier: 10 years
- White products carrier: 17 years

#### **Refinery refurbishment costs**

Refinery refurbishment costs are deferred and charged against income on a straight line basis over the scheduled refurbishment period.

#### **Capitalisation of borrowing costs**

Borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset are capitalised as part of the cost of that asset. Borrowing costs are capitalised to the extent that funds are borrowed specifically for the purpose of obtaining a qualifying asset. To the extent that funds are borrowed generally and used for the purpose of obtaining a qualifying asset, the amount of borrowing costs eligible for capitalisation is determined by applying a capitalisation rate to the expenditures on that asset.

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### **Impairment of long-term assets**

Long-term assets, identifiable intangible assets and goodwill, are written down when, as a result of events or changes in circumstances within the year, their recoverable value appears to be permanently less than their carrying value.

Impairment is determined for each group of autonomous assets (oil and gas fields or licenses, independent operating units or subsidiaries) by comparing their carrying value with the discounted cash flows they are expected to generate based upon management's expectations of future economic and operating conditions.

Should the above comparison indicate that an asset is impaired, the write-down recognised is equivalent to the difference between carrying value and either market value or the sum of future discounted cash flows. Any write-down of assets is considered to be permanent.

### **Government grants**

Investment and development grants related to tangible fixed assets are initially recorded as deferred income. Subsequently they are credited to income over the useful lives of the related assets in direct relationship to the depreciation taken on such assets.

Other grants, which have been provided to the Group, which under certain conditions are repayable, are reflected as such until the likelihood of repayment is minimal. They are then disclosed as contingent liabilities until the possibility of loss becomes remote.

### **Inventories**

Inventories are recorded at the lower of cost or market and net realisable value. Crude oil, refined products, petrochemicals and minerals are valued at average cost. Other inventories are valued at average cost.

## **1. ACCOUNTING PRINCIPLES *(continued)***

### **Cash and cash equivalents**

Cash and cash equivalents consist of short-term, highly liquid investments including short-term marketable securities and time deposits generally having maturities of three months or less.

### **Taxes**

The Group provides for deferred income taxes on all temporary differences between financial and tax reporting, including revaluation of assets, tax losses and tax credits available for carry forward. The Group uses the liability method under which deferred taxes are calculated applying taxes that are enacted or substantially enacted at the balance sheet date. Deferred tax assets are recognised only to the extent that taxable profit will be available against which the temporary difference can be utilised. Valuation allowances are recorded against deferred tax assets based on their probability of realisation.

### **Post-retirement benefits and pension plans**

Reserves for staff retirement indemnities are provided for each plan using the projected unit credit actuarial valuation method. Actuarial gains and losses are recognised in income or expense when the cumulative unrecognised actuarial gains or losses for each individual plan

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### NOTES TO THE IFRS CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2004

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exceeds 10% of the defined benefit obligation. These gains or losses are recognised over the expected average working lives of the employees.

The Group contributes to post-retirement benefit plans as prescribed by Greek law. Contributions, based on salaries, are made to the national organisations responsible for the payments of pensions. There is no additional liability for these plans.

Certain subsidiaries have supplemental pension plans and benefit plans. The plans are either defined contribution plans or defined benefit plans. The actuarial obligation on defined benefit plans is recorded as a liability and subsequent actuarial gains and losses resulting mainly from changes in plan assumptions are amortised using the straight-line method over the estimated remaining service lives of the plan participants using the projected unit actuarial valuation method, as discussed above. Upon the inception of such plans or their extension to new categories of personnel, the actuarial value of prior service costs is recognised at the date of inception or extension.

#### **Environmental liabilities**

Environmental expenditure that relates to current or future revenues is expensed or capitalised as appropriate. Expenditure that relates to an existing condition caused by past operations and that does not contribute to current or future earnings is expensed.

Liabilities for environmental remediation costs are recognised when environmental assessments or clean-ups are probable and the associated costs can be reasonably estimated. Generally, the timing of these provisions coincides with the commitment to a formal plan of action or, if earlier, on divestment or on closure of inactive sites.

#### **Trade and other payables**

Liabilities for trade and other amounts payable which are normally settled on 30-90 days terms are carried at cost which is the fair value of the consideration to be paid in the future for goods and services received whether or not billed to the Group.

#### **Trade and other receivables**

Trade receivables, which generally have 30-90 day terms, are recognised and carried at original invoice amount less an allowance for any uncollectible amounts. An estimate for doubtful debts is made when collection of the full amount is no longer probable. Bad debts are written off as incurred.

Bills of exchange and promissory notes, which, are held to maturity, are measured at amortised cost using the effective interest rate method. Those that do not have a fixed maturity are carried at cost, being the fair value of the consideration given.

### **1. ACCOUNTING PRINCIPLES** *(continued)*

#### **Provisions**

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the obligation.

#### **Leases**

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### NOTES TO THE IFRS CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2004

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Finance Leases which transfer to the Group substantially, all the risks and benefits incidental to ownership of the leased asset, are capitalised at the present value of the minimum lease payments at the inception of the lease term. Lease payments are apportioned between the finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining liability. Finance charges are charged directly against income.

Capitalised leased assets are depreciated over the shorter of the estimated useful economic life of the asset or the lease term.

Leases where the lessor effectively retains substantially all the risks and rewards of ownership of the leased item are classified as operating leases. Operating lease payments are recognised as an expense in the income statement on a straight-line basis over the lease term.

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### 2. ANALYSIS BY INDUSTRY SEGMENT AND GEOGRAPHIC ZONE

#### 2a. Analysis by industry segment

(Euro in thousands)	Refining	Marketing	Exploration &	Petro- chemica	Engineeri ng	Natura l gas	Electri c	Inter segment	Total
<b>Six month period ended 30 June 2004</b> <i>(Unaudited)</i>									
Net Proceeds	2.030.051	688.345	567	126.075	10.160	-	-	(632.236)	2.222.960
Depreciation	38.634	11.134	102	7.560	286	-	-	-	57.716
Depletion & Amortisation	3.529	3.990	-	601	66	-	-	-	8.186
Other operating income	8.706	4.086	15	1.038	11	-	85	(1.901)	12.040
Operating profit/ (loss)	129.858	14.438	(7.566)	7.635	(151)	-	(2.635)	(6.127)	135.452
Share of result of associates	(293)	(58)	-	639	-	2.366	-	-	2.654
<b>Net income / (loss)</b>	<b>99.296</b>	<b>3.923</b>	<b>(4.790)</b>	<b>(544)</b>	<b>(366)</b>	<b>-</b>	<b>(2.450)</b>	<b>(15.575)</b>	<b>79.494</b>
<b>Six month period ended 30 June 2003</b>									
Net Proceeds	1.654.596	893.637	547	122.623	10.841	-	-	(566.242)	2.116.000
Depreciation	33.113	9.221	65	7.383	305	-	-	-	50.087
Depletion & amortisation	4.397	6.080	-	687	75	-	-	-	11.239
Other operating income	3.255	2.362	-	3.797	-	60.000	-	(438)	68.976
Operating profit/ (loss)	77.966	13.035	(4.837)	9.062	498	60.000	(521)	(1.368)	153.835
Share of result of associates	-	(5)	-	34	-	4.743	-	-	4.772
<b>Net income/(loss)</b>	<b>39.895</b>	<b>2.450</b>	<b>(5.007)</b>	<b>4.222</b>	<b>(3)</b>	<b>64.743</b>	<b>(521)</b>	<b>2.705</b>	<b>108.484</b>

(1) The inter segment adjustments reflect transactions between the industry segments.

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NOTES TO THE IFRS CONSOLIDATED FINANCIAL STATEMENTS  
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### 2. ANALYSIS BY INDUSTRY SEGMENT AND GEOGRAPHIC ZONE (continued)

#### 2b. Analysis by geographic zone (Net Proceeds)

(Euro in thousands)	Six months ended	
	30 June 2004	30 June 2003
	Unaudited	Unaudited
Inland market sales (Greece)	1.847.616	1.632.667
International market sales	375.346	483.335
	<u>2.222.962</u>	<u>2.116.002</u>

### 3. ACQUISITIONS AND INVESTMENTS

- a. In October 2002, Hellenic Petroleum International AG acquired 54,35% of Jugopetrol Kotor AD, a retail company incorporated in Montenegro for a consideration price of € 65 million. Goodwill that arose on this acquisition amounted to € 24 million. A valuation of the property, plant and equipment of the subsidiary acquired was completed in 2003 and the fair market value of property, plant & equipment increased by € 4.162 thousand. Consequently, goodwill on acquisition of the above company decreased by € 1.587 thousand.
- b. As of 31 December 2002, Hellenic Petroleum International AG acquired 100% of BP-Cyprus Ltd, a UK company with a retail branch in Cyprus, for a consideration price of € 100.642 thousand, plus the amount of the profits of the acquired company for the year ended 31 December 2002 that were to be finalised following the audit of its financial statements for the year then ended. The acquired company subsequently changed its name to Hellenic Petroleum Cyprus Ltd. A preliminary calculation of Goodwill as of 31 December 2002 amounted to € 71,2 million. The above was amended as of September 30, 2003 to take into account the additional consideration price for the results of the acquired Company for the year ended 31 December 2002, which amounted to CYP 6.374 thousands (€10,9 million). In addition the fair valuation of the net assets of the subsidiary as of the acquisition date was completed by June 30, 2003 and an amount of €13,5 million of the fair value of the consideration was assigned to property, plant and equipment, while the remaining net assets were reduced by €1,1 million. The net effect of the adjustment to the consideration and the change in the fair value of assets acquired was a decrease in goodwill of € 1.573 thousands.
- c. During 2002, Hellenic Petroleum, Tractebel and Aegek entered into an agreement to cooperate for the development, financing, construction and operation of a combined cycle power generation plant, which will have an installed capacity of 390 MW and be located in Thessaloniki, Greece. In April 2003 the above agreement was terminated and a decision was taken by the Group to continue the project through the formation of a wholly-owned subsidiary "Energiaki Thessalonikis S.A." The new subsidiary was formed in May 2003 with an original share capital of €299 thousand. Within the third quarter of 2003 the

## HELLENIC PETROLEUM S.A.

### NOTES TO THE IFRS CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2004

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company's share capital increased to € 49.800 thousand. The results and net assets of the subsidiary have been consolidated in the Group as of the date of its establishment.

- d. In April 2002 the Group formed a wholly owned subsidiary, Hellenic Petroleum– Poseidon Shipping Company. The subsidiary has invested USD 5,7 million in a vessel (tanker) for the transportation of propylene and gas from the Aspropyrgos refinery to the Salonika refinery. The subsidiary has been consolidated in the Group as of its formation date.

### 3. ACQUISITIONS AND INVESTMENTS (continued)

- e. In August 2002, the Group formed a new subsidiary (62,99% effectively owned), ELEP S.A, whose activities will include the ownership and operation of the pipeline for the transfer of crude oil from the Group's Thessaloniki Refinery to OKTA's refinery in Skopje. The company had no results in the period and its net assets have been consolidated in the Group as of the date of its establishment.
- f. In the third quarter of 2002, the Group formed two new retail subsidiaries, one in Bulgaria, EKO ELDA BULGARIA EAD and another in Yugoslavia, EKO YU AD -BEOGRAD. The results and net assets of these subsidiaries have been consolidated in the Group as of the date of their establishment.
- g. In March 2003, the Group formed a new subsidiary, EKO-Fisiko Aerio, whose activities will include the provision of marketing and promotion services in relation to the transmission and distribution of natural gas products. The results and net assets of the subsidiary have been consolidated in the Group as of the date of its establishment.
- h. In June 2003, the Group through its subsidiary Jugopetrol Kotor A.D. formed a wholly-owned subsidiary in Bosnia, whose activity is the purchase and sale of oil products in the Serbian market. The company plans to acquire petrol stations in the future. As at 30 June 2004 it has purchased one petrol station in Bosnia. The company had no results in the period.
- i. In April 2003 the Group formed a wholly owned subsidiary, Hellenic Petroleum - Apollon Shipping Company. The subsidiary invested €10,7 million (USD 12,5 million) in a vessel for the transportation of white petroleum products within the Group. The subsidiary has been consolidated in the Group as of its formation date.
- j. An Extraordinary General Meeting on September 18, 2003 approved the merger with Petrola Hellas S.A. ("Petrola"), another refinery company in Greece, by absorption of the latter in accordance with the provisions of Greek Law 2166. The merger was effected through a share-for-share exchange between the shareholders of the two companies and was accounted for as an acquisition, in accordance with IAS 22. The effective date of the acquisition is 30 September 2003, on which date Petrola ceased to exist as a separate entity and all of its operations were acquired by Hellenic Petroleum. Hellenic Petroleum issued new shares on 30 September 2003 to the old shareholders of Petrola. The consideration price was determined as the fair value of Hellenic Petroleum S.A. shares as at 30 September 2003 which were exchanged for Petrola shares. A negative goodwill of €17.464 thousand arose originally out of this transaction on the date of acquisition. As of 31 December 2003 a fair value exercise of the net assets of Petrola was performed in respect of land. As a result, the fair values of the net assets acquired and negative goodwill increased by € 5.249 thousand, to € 22.713 thousand.

## HELLENIC PETROLEUM S.A.

### NOTES TO THE IFRS CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2004

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#### 4. OTHER OPERATING INCOME

(Euro in thousands)	Six months ended	
	30 June 2004	30 June 2003
	Unaudited	Unaudited
Income from grants (includes amortisation)	3.932	5.861
Services to third parties	595	-
Rental income	2.090	1.841
Income from sales of scrap	1.223	-
Gain from sale of DEPA option	-	60.000
Settlement of over- expensed prior year items	1.895	-
Other	2.305	1.274
	<u>12.040</u>	<u>68.976</u>

During the period ended 30 June 2003, the Company sold its option to acquire further shares in DEPA to the Greek State for a consideration of € 60 million (net of income tax and VAT).

#### 5. SELLING, DISTRIBUTION AND ADMINISTRATIVE EXPENSES

(Euro in thousands)	Six months ended	
	30 June 2004	30 June 2003
	Unaudited	Unaudited
Selling and distribution expenses	90.376	75.342
Administrative expenses	81.297	63.535
	<u>171.673</u>	<u>138.877</u>

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**HELLENIC PETROLEUM S.A.**

NOTES TO THE IFRS CONSOLIDATED FINANCIAL STATEMENTS  
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## HELLENIC PETROLEUM S.A.

### NOTES TO THE IFRS CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2004

#### 6. DEPRECIATION, DEPLETION AND AMORTISATION

Depreciation, depletion and amortisation are included within expense headings in the consolidated income statement as follows:

(Euro in thousands)	Six months ended	
	30 June 2004 Unaudited	30 June 2003 Unaudited
Cost of sales	40.346	38.991
Selling distribution and administrative expenses	25.554	22.331
Research and development	2	4
	<u>65.902</u>	<u>61.326</u>

#### 7. FINANCE INCOME

(Euro in thousands)	Six months ended	
	30 June 2004 Unaudited	30 June 2003 Unaudited
Interest income	3.617	1.986
Interest from trade receivables	3.091	3.040
Other related income	202	76
	<u>6.910</u>	<u>5.102</u>

#### 8. SHARE OF NET RESULT OF ASSOCIATED COMPANIES

The amounts represent the net result from associated companies accounted for on an equity basis.

(Euro in thousands)	Six months ended	
	30 June 2004 Unaudited	30 June 2003 Unaudited
Volos Pet Industries A.E.	639	34
Public Natural Gas Corporation of Greece		
- share of profit	68	2.485
- amortization of negative goodwill	2.298	2.258
Spata Aviation Fuel Company S.A.	(58)	(5)
Athens Airport Fuel Pipeline Company S.A.	(293)	-
	<u>2.654</u>	<u>4.772</u>

## HELLENIC PETROLEUM S.A.

### NOTES TO THE IFRS CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2004

#### 9. EMPLOYEE EMOLUMENTS AND NUMBERS

(a) Emoluments (Euro in thousands)	Six months ended	
	30 June 2004 Unaudited	30 June 2003 Unaudited
Remuneration	91.108	73.797
Social security contribution	16.664	15.067
Pensions and similar obligations	5.113	5.114
Other benefits	11.186	8.609
Total	<u>124.071</u>	<u>102.587</u>
 (b) Average numbers of employees		
Refining	3.485	2.796
Marketing	1.884	1.649
Exploration and production	101	87
Petrochemicals	242	456
Engineering	190	172
Total	<u>5.902</u>	<u>5.160</u>

## HELLENIC PETROLEUM S.A.

### NOTES TO THE IFRS CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2004

#### 10. INTANGIBLE ASSETS

Intangible assets are classified, consistent with oil and gas industry practice, according to operating activities. This classification, rather than according to type of asset, is given in order to permit a better comparison with other companies with similar activities.

#### 30 June 2004 (Unaudited)

(Euro in thousands)	Refining	Marketing	Exploration & Production	Petrochemical s	Engineering	Total
<b>Cost</b>						
Balance at 1 January 2004	24.868	136.533	13.529	18.971	57	193.958
Capital expenditure	1.084	610	-	-	15	1.709
Sales & retirements	-	(765)	-	-	-	(765)
Transfers, acquisitions & other movements	(1.055)	280	-	-	938	163
Balance at 30 June 2004	<u>24.897</u>	<u>136.658</u>	<u>13.529</u>	<u>18.971</u>	<u>1.010</u>	<u>195.065</u>
<b>Amortisation</b>						
Balance at 1 January 2004	33.404	46.284	-	3.695	(123)	83.260
Charge for the period	3.529	3.990	-	601	66	8.186
Sales & retirements	-	(765)	-	-	-	(765)
Transfers, acquisitions & other movements	-	22	-	-	938	960
Balance at 30 June 2004	<u>36.933</u>	<u>49.531</u>	<u>-</u>	<u>4.296</u>	<u>881</u>	<u>91.641</u>
<b>Net book value 30 June 2004</b>	<b>(12.036)</b>	<b>87.127</b>	<b>13.529</b>	<b>14.675</b>	<b>129</b>	<b>103.424</b>

**HELLENIC PETROLEUM S.A.**

NOTES TO THE IFRS CONSOLIDATED FINANCIAL STATEMENTS  
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## HELLENIC PETROLEUM S.A.

NOTES TO THE IFRS CONSOLIDATED FINANCIAL STATEMENTS  
FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2004

### 10. INTANGIBLE ASSETS (continued)

#### 31 December 2003 (Audited)

(Euro in thousands)	Notes	Refining	Marketing	Exploration & Production	Petrochemical s	Engineering	Total
<b>Cost</b>							
Balance at 1 January 2003		37.807	143.014	-	18.971	468	200.260
Capital expenditure		6.143	3.318	13.529	-	36	23.026
Goodwill movements	3a, 3b, 3j	(22.713)	(3.160)	-	-	-	(25.873)
Sales, retirements and other movements		-	(6.639)	-	-	(447)	(7.086)
Acquisition of Petrola		3.631	-	-	-	-	3.631
Balance at 31 December 2003		<u>24.868</u>	<u>136.533</u>	<u>13.529</u>	<u>18.971</u>	<u>57</u>	<u>193.958</u>
<b>Amortisation</b>							
Balance at 1 January 2003		22.863	39.397	-	2.255	184	64.699
Charge for the year		8.697	13.041	-	1.440	140	23.318
Sales, retirements and other movements		-	(6.154)	-	-	(447)	(6.601)
Acquisition of Petrola		1.844	-	-	-	-	1.844
Balance at 31 December 2003		<u>33.404</u>	<u>46.284</u>	<u>-</u>	<u>3.695</u>	<u>(123)</u>	<u>83.260</u>
<b>Net book value 31 December 2003</b>		<b><u>(8.536)</u></b>	<b><u>90.249</u></b>	<b><u>13.529</u></b>	<b><u>15.276</u></b>	<b><u>180</u></b>	<b><u>110.698</u></b>

## HELLENIC PETROLEUM S.A.

### NOTES TO THE IFRS CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2004

#### 11. PROPERTY, PLANT AND EQUIPMENT BY INDUSTRY SEGMENT

Tangible fixed assets are classified, consistent with oil and gas industry practice, according to operating activities. This classification, rather than according to type of asset, is given in order to permit a better comparison with other companies with similar activities.

##### 30 June 2004 (Unaudited)

(Euro in thousands)	Notes	Refining	Marketing	Exploration & Production	Petrochemic als	Engineerin g	Power Generatio n	Total
<b>Cost</b>								
Balance at 1 January 2004		1.350.058	410.099	13.755	310.312	11.760	68.967	2.164.951
Capital expenditure		48.230	32.018	62	2.787	5	46.550	129.652
Sales, retirements and other movements		(483)	(2.628)	-	(268)	(16)	-	(3.395)
Transfers		1.055	554	-	-	(384)	-	1.225
Currency translation effects		(40)	1.631	-	-	-	-	1.591
Balance at 30 June 2004		<u>1.398.820</u>	<u>441.674</u>	<u>13.817</u>	<u>312.831</u>	<u>11.365</u>	<u>115.517</u>	<u>2.294.024</u>
<b>Accumulated depreciation</b>								
Balance at 1 January 2004		691.619	164.021	11.658	94.535	4.427	-	966.260
Charge for the year		38.634	11.134	102	7.560	286	-	57.716
Sales, retirements and other movements		(472)	(2.017)	-	-	(16)	-	(2.505)
Transfers		-	(34)	-	-	(384)	-	(418)
Currency translation effects		(28)	460	-	-	-	-	432
Balance at 30 June 2004		<u>729.753</u>	<u>173.564</u>	<u>11.760</u>	<u>102.095</u>	<u>4.313</u>	<u>-</u>	<u>1.021.485</u>
<b>Net book value 30 June 2004</b>		<u><b>669.067</b></u>	<u><b>268.110</b></u>	<u><b>2.057</b></u>	<u><b>210.736</b></u>	<u><b>7.052</b></u>	<u><b>115.517</b></u>	<u><b>1.272.539</b></u>

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NOTES TO THE IFRS CONSOLIDATED FINANCIAL STATEMENTS  
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### 11. PROPERTY, PLANT AND EQUIPMENT BY INDUSTRY SEGMENT (continued)

#### 31 December 2003 (Audited)

(Euro in thousands)	Notes	Refining	Marketing	Exploration & Production	Petrochemic als	Engineerin g	Power Generatio n	Total
<b>Cost</b>								
Balance at 1 January 2003		1.056.7 10	304.429	13.473	293.578	11.771	-	1.679.96 1
Adjustment to fair values of subsidiaries at the date of acquisition	3a, 3b	-	17.712	-	-	-	-	17.712
Capital expenditure		67.365	94.868	310	11.731	108	68.967	243.349
Sales, retirements and other movements		(2.113)	(4.431)	(28)	(445)	(119)	-	(7.136)
Transfers		(1.691)	-	-	5.448	-	-	3.757
Acquisition of Petrola		229.931	-	-	-	-	-	229.931
Currency translation effects		(144)	(2.479)	-	-	-	-	(2.623)
		<u>1.350.0</u>	<u>410.099</u>	<u>13.755</u>	<u>310.312</u>	<u>11.760</u>	<u>68.967</u>	<u>2.164.95</u> <u>1</u>
Balance at 31 December 2003		<u>58</u>	<u>410.099</u>	<u>13.755</u>	<u>310.312</u>	<u>11.760</u>	<u>68.967</u>	<u>2.164.95</u> <u>1</u>
		=	=	=	=	=	=	=
<b>Accumulated depreciation</b>								
Balance at 1 January 2003		558.108	145.702	11.500	79.374	4.002	-	798.686
Charge for the year		61.520	20.392	158	15.734	544	-	98.348
Sales, retirements and other movements		(425)	(1.697)	-	(76)	(119)	-	(2.317)
Acquisition of Petrola		72.436	-	-	-	-	-	72.436
Transfers		-	-	-	(497)	-	-	(497)
Currency translation effects		(20)	(376)	-	-	-	-	(396)

## HELLENIC PETROLEUM S.A.

### NOTES TO THE IFRS CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2004

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	<u>          </u>						
Balance at 31 December 2003	691.619	164.021	11.658	94.535	4.427	-	966.260
	<u>          </u>						
	=	=	=	=	=	=	=
<b>Net book value 31 December 2003</b>	<b>658.439</b>	<b>246.078</b>	<b>2.097</b>	<b>215.777</b>	<b>7.333</b>	<b>68.967</b>	<b>1.198.691</b>
	<u>          </u>						
	=	=	=	=	=	=	=

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## HELLENIC PETROLEUM S.A.

NOTES TO THE IFRS CONSOLIDATED FINANCIAL STATEMENTS  
FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2004

### 12. RELATED PARTY TRANSACTIONS

Included in the Consolidated Income Statement are proceeds, costs and expenses, which arise from transactions between the Group and related parties. Such transactions mainly comprise of sales and purchases of goods and services in the ordinary course of business and in total amounted to:

(Euro in thousands)	30 June 2004 Unaudited	As at 31 December Audited	30 June 2003 Unaudited
Charges to related parties	200.979	442.641	221.090
Charges from related parties	10.150	25.630	3.034
Balances due from related parties	41.715	175.060	28.109
Balances due to related parties	24.210	23.076	816
Charges for directors' remuneration	1.964	3.941	1.027

Charges to related parties are in respect of the following:

Name:	Nature of relationship:
(a) Public Power Corporation Hellas	Common ownership – Hellenic State
(b) Hellenic Armed forces	Common ownership – Hellenic State
(c) Denison-Hellenic-DEP EKY-White Shield-	Joint venture
(d) Enterprise Oil Exploration Limited	Joint venture
(e) Triton Hellas S.A.	Joint venture
(f) Public Gas Corporation of Greece S.A. (DEP	Associate
(g) Volos Pet Industries A.E.	Associate
(h) OMV Aktiengesellschaft	Joint venture
(i) Sipetrol	Joint venture
(j) Athens Airport Fuel Pipeline Company S.A.	Associate
(k) Superlube	Associate
(l) Eurobank	Common ownership
(m) Lamda Shipyards	Common ownership
(n) Woodside – Repsol - Elpe	Joint venture
(o) Argonautis	Common ownership
(p) Directors' remuneration:	Salaries and fees for the 91 members (June 2003: 50 members) of the Board of Directors of the Company and its subsidiaries for the six months ended 30 June 2004 and the six months ended 30 June 2003 are € 1.964 thousands and € 1.027 thousands, respectively.

## HELLENIC PETROLEUM S.A.

NOTES TO THE IFRS CONSOLIDATED FINANCIAL STATEMENTS  
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### 13. INVESTMENTS IN ASSOCIATES AND OTHER PARTICIPATING INTERESTS

(Euro in thousands)	Method of Account	Ownership Percentag	30 June Unaudited	As at 31 December Audited
Public Natural Gas Corporation of EANT	Equity Cost	35 13	279.679 18	277.314 18
Volos Pet Industries S.A.	Equity	35	8.264	8.319
DEP A.E.-THRAKI Joint Venture	Equity	25	-	-
Athens Airport Fuel Pipeline	Equity	50	2.609	2.902
Spata Aviation Fuel Company S.A.	Equity	25	392	450
Other	Equity	-	878	870
			<u>291.840</u>	<u>289.873</u>

#### Other Participating Interests

The Group also has participating interests in the following joint exploration arrangements:

(Ownership Percentage)	30 June 2004	As at 31 December
RAMCO / Medusa (Montenegro)	49,00%	49,00%
Star / Global Petroleum Ltd (Montenegro)	49,00%	49,00%
OMV (Albania)	49,00%	49,00%
OMV (Iran)	30,00%	30,00%
Sipetrol – Oil Search (Libya)	37,50%	37,50%
Sipetrol (Egypt)	49,50%	49,50%
Woodside Energy- Repsol Exploration Murzoq (Libya)	20,00%	20,00%

With respect to the participating interests in joint ventures with OMV (Albania), OMV (Iran), Sipetrol- Oil Search (Libya) and Sipetrol (Egypt), there was no initial cost of acquisition and the Group participates with its share of exploration costs, in accordance with its ownership as shown above. Such costs have been expensed in accordance with the Group's policy.

The joint arrangements the Group had with OMV regarding Iran and with Sipetrol regarding Egypt have not proceeded. All contractual commitments of the Group have been fulfilled and no further charges are expected.

In Albania the first drilling was unsuccessfully completed in the area of Paleokastra. A second drilling is in process and it is expected to be completed during the second half of 2004.

With respect to the participation in the Joint Venture with Woodside and Repsol in Libya, the Group incurred an initial cost of US \$ 16,8 million (€ 13,5 million) in order to obtain exploration rights in certain Libyan territories. The operator (Repsol) is currently dealing with preparatory works and data evaluation in order to proceed with the exploration later within 2004.

## HELLENIC PETROLEUM S.A.

### NOTES TO THE IFRS CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2004

#### 14. INVESTMENT IN SECURITIES

(Euro in thousands)	30 June 2004 Unaudited	As at 31 December Audited
<b>Available for sale securities</b>		
Shares –unlisted	1.370	1.370
	<u>1.370</u>	<u>1.370</u>
<b>Loans &amp; Receivables originated by the enterprise</b>		
Government bonds	2.875	4.820
	<u>2.875</u>	<u>4.820</u>
<b>Total securities</b>	<b>4.245</b>	<b>6.190</b>
	<u>4.245</u>	<u>6.190</u>

#### 15. TAXATION

(Euro in thousands)	30 June 2004 Unaudited	As at 31 December Audited
<b>Deferred income tax asset / (liability)</b>		
At beginning of period / year	(945)	16.165
Charge for the period / year	(6.532)	(5.792)
Net deferred income tax liability of subsidiaries at	-	(11.318)
	<u>(7.477)</u>	<u>(945)</u>
At end of period / year	<u>(7.477)</u>	<u>(945)</u>
Deferred tax relates to the following types of temporary		
Provision for bad debts	5.284	7.675
Intangible and fixed assets	(3.546)	315
Other temporary differences	2.593	3.785
Environmental provision	382	382
Unrealised exchange gains	(13.298)	(16.467)
Losses available to offset against future taxable income	477	2.618
Other provisions	631	747
	<u>(7.477)</u>	<u>(945)</u>
Net deferred income tax liability	<u>(16.015)</u>	<u>(11.389)</u>
Net deferred income tax asset	<u>8.538</u>	<u>10.444</u>

There are deductible temporary differences arising from the retirement benefits and pension provision, for which no deferred tax asset has been recognised, because this is not expected to reverse in the foreseeable future and it cannot be estimated whether there will be sufficient taxable profits to utilise this asset. These deductible temporary differences, for which no deferred tax has been calculated, would result in a deferred tax credit of € 250 thousands for the period ended 30 June 2004 (30 June 2003: deferred tax credit € 1.186 thousands,) with a related deferred tax asset of € 36.089 thousands as at 30 June 2004 (31 December 2003: € 35.839 thousands).

## HELLENIC PETROLEUM S.A.

### NOTES TO THE IFRS CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2004

#### 16. LOANS, ADVANCES AND LONG TERM ASSETS

(Euro in thousands)	As at	
	30 June 2004 Unaudited	31 December Audited
Loans and advances	14.995	15.294
Other long-term assets	13.675	12.533
	<u>28.670</u>	<u>27.827</u>

Loans and advances represent merchandise credit granted to third parties. These amounts are non-interest bearing.

#### 17. INVENTORIES

(Euro in thousands)	As at	
	30 June 2004 Unaudited	31 December Audited
Crude oil	165.879	102.176
Refined products and semi-finished products	332.178	290.847
Petrochemicals	26.305	20.020
Consumable materials and other	74.158	81.120
	<u>598.520</u>	<u>494.163</u>

#### 18. ACCOUNTS RECEIVABLE

(Euro in thousands)	As at	
	30 June 2004 Unaudited	31 December Audited
Trade receivables	461.666	444.416
Other receivables	116.365	99.293
Deferred charges and prepayments	19.261	10.138
Total	<u>597.292</u>	<u>553.847</u>

## HELLENIC PETROLEUM S.A.

### NOTES TO THE IFRS CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2004

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#### 19. CASH AND CASH EQUIVALENTS

(Euro in thousands)	A at	
	30 June 2004 Unaudited	31 December Audited
Cash at bank and in hand	99.601	235.494
Cash equivalents	138.538	68.635
Total cash and cash equivalents	<u>238.139</u>	<u>304.129</u>

Cash equivalents comprise of short-term deposits (made for varying periods, of less than three months) and investments in REPOS. Such deposits depend on the immediate cash requirements of the Group.

#### 20. SHARE CAPITAL

	As at	
	30 June 2004 Unaudited	31 December Audited
Number of ordinary shares	305.463.93 4	305.463.93 4
Nominal value of ordinary shares (Euro)	2,18	2,18
Nominal value of issued share capital (Euro in thousands)	665.911	665.911

Hellenic Petroleum S.A. offers a share option scheme to management executives. The exercise price is determined based on the Company's share performance compared to the market and the options are exercisable within five years.

As of 30 June 2004 and December 31, 2003, management had the option to acquire 60.628 shares at a price of € 6,49 each, 20.570 shares at a price of € 13,06 each and 65.250 shares at a price of € 9,68 each within the next five years.

## HELLENIC PETROLEUM S.A.

NOTES TO THE IFRS CONSOLIDATED FINANCIAL STATEMENTS  
FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2004

### 21. DEBT

(Euro in thousands)	As at	
	30 June 2004	31 December
	Unaudited	Audited
<b>Short term debt</b>		
Overdrafts	108.169	66.797
Syndicated loan facility	164.541	158.352
Other short term loan	4.664	9.539
	277.374	234.688
Capitalised lease obligations	532	532
	277.906	235.220
<i>Short-term borrowings</i>		
	16.164	18.440
<i>Current portion of long term debt</i>		
	294.070	253.660
	294.070	253.660

#### Long term debt

Bank loans	317.334	267.455
Other loans	-	7
	317.334	267.462
Capitalised lease obligations	4.408	4.676
	321.742	272.138
Subtotal		
Due within one year	16.164	18.440
	337.906	290.578
<i>Total long term debt</i>	337.906	290.578

The aggregate maturities of long term debt are:

Due after more than five years	74.465	64.200
Due between one and five years	242.869	203.262
	317.334	267.462
Long term portion		
Due within one year	16.164	18.440
	333.498	285.902
	333.498	285.902

#### *Syndicated facility loan*

As of 31 December 2002, the syndicated loan facility was drawn down under a committed revolving facility of US \$ 200 million and an uncommitted tender panel facility of US \$ 200 million. The amount was fully repaid by September 2003 but remained available for the company thus US \$ 100 million were utilised by June 30, 2004 leaving a sum of unutilised credit of US \$ 100 million.

## **HELLENIC PETROLEUM S.A.**

### **NOTES TO THE IFRS CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2004**

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On March 23, 2003, the Company agreed to a new two-tranche term loan of US \$ 150 million and a revolving credit facility of US \$ 100 million. This amount was fully withdrawn up to June 30, 2004.

## HELLENIC PETROLEUM S.A.

NOTES TO THE IFRS CONSOLIDATED FINANCIAL STATEMENTS  
FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2004

### 22. RETIREMENT BENEFITS, PENSION PLANS AND OTHER LONG TERM LIABILITIES

(Euro in thousands)	As at	
	30 June 2004 Unaudited	31 December Audited
Retirement benefits, pensions and similar obligations	111.896	108.524
Government advances	25.614	25.614
Environmental costs	1.092	1.092
Other long term liabilities	38.968	36.896
	<u>177.570</u>	<u>172.126</u>

#### Government advances

Advances by the Government (Hellenic State) to the Group for the purposes of research and exploration amounting to € 25.614 thousands have been recorded as a liability since such an amount may become payable if income is generated from activity in the relevant areas. The terms of repayment will be determined by the Ministry of Development and Industry, if applicable.

#### Environmental costs

A provision of € 1.092 thousands has been established for the estimated cost of rectifying environmental damage, as required by regulatory authorities, at various group facilities.

#### Other long term liabilities

Included in the balance of other long term liabilities as at 30 June 2004 and 31 December 2003 is the closing liability arising from capital investment made on behalf of the FYROM State in relation to the acquisition of OKTA of € 9.696 thousands.

### 23. ACCOUNTS PAYABLE AND ACCRUED LIABILITIES

(Euro in thousands)	As at	
	30 June 2004 Unaudited	31 December Audited
Trade payables	81.755	108.152
Other payables	40.450	56.742
Accruals and deferred income	247.278	207.836
	<u>369.483</u>	<u>372.730</u>

## HELLENIC PETROLEUM S.A.

### NOTES TO THE IFRS CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2004

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#### 24. FINANCIAL INSTRUMENTS

##### *Interest rate risk*

The Group's exposure to market risk for changes in interest rates relates primarily to the Group's short-term investments and short and long term debt obligations. The Group does not hedge its investments or loans. Investments consist mainly of government bonds and Repos to ensure liquidity.

##### *Foreign currency risk*

The Group operates and sells mainly in Greece. The Group is exposed to foreign currency risk in purchases and sales and on its short and long-term debts. The Group purchases crude oil in US dollars and sells refined products mainly in US dollar denominated prices. The Group uses short-term lines of credit denominated in US dollars to purchase crude oil. The Group's retail sector purchases mainly in US dollar denominated prices and sells in both US dollars and euros. The Group's chemical sector purchases raw materials mainly in US dollars and sells mainly in euros.

##### *Commodity price risk*

The Group has significant exposure on the commodity prices of oil. The Group largely offsets this exposure by passing on price increase to customers.

##### *Credit risk exposures*

The Group's maximum exposure to credit risk (not taking into account the value of any collateral or other security held) in the event the counterparties fail to perform their obligations as of 30 June 2004 in relation to each class of recognized financial assets, other than derivatives, is the carrying amount of those assets as indicated in the balance sheet less any mortgages or guaranties required from customers.

##### *Significant concentrations of credit risk*

Concentrations of credit risk exist when changes in economic, industry or geographic factors similarly affects groups of counterparties whose aggregate credit exposure is significant in relation to the Group's total credit exposure. The Group's portfolio of financial instruments is broadly diversified within the industry, along product and geographic lines, and transactions are entered into with diverse creditworthy counterparties, thereby mitigating any significant concentration of credit risk.

##### *Fair Values*

Financial assets and financial liabilities of the Group are carried at fair values in the balance sheet, unless otherwise disclosed in the financial statements.

**HELLENIC PETROLEUM S.A.**

NOTES TO THE IFRS CONSOLIDATED FINANCIAL STATEMENTS  
FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2004

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## HELLENIC PETROLEUM S.A.

NOTES TO THE IFRS CONSOLIDATED FINANCIAL STATEMENTS  
FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2004

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### 25. CAPITAL COMMITMENTS AND OTHER OBLIGATIONS

#### Purchase obligations

The Group entered into agreements for the purchase of 12.700 thousand metric tons maximum of crude oil with a one-year mutual option for additional purchases. Of this quantity, the Group has purchased 7.717 thousand metric tons to 30 June 2004. The purchase prices are based on the officially published prices of BRENT, IPE, URAL, MED according to PLATT's MARKETWIRE.

DEPA an associate of the Group, has a long-term agreement with the Russian company Gazexport for the purchase and import of natural gas until 2016. Based on the agreement, specific (minimum) quantities must be delivered every year starting from 1997. The gas price is determined using a formula, which is defined in the contract and is subject to revision every three years. Any claims or disputes between the parties can be resolved either by amicable settlement or through the International Arbitration in Stockholm.

DEPA has also another long-term agreement with the Algerian State owned company Sonatrach for the purchase and import of liquefied natural gas. The agreement officially commenced in 2000 and will have duration of 21 years. Both the specific quantities and the quality specifications of the product to be delivered every year are determined by the contract. The contract price is also determined using a formula, which is defined in the contract.

DEPA has entered into a long-term time charter agreement, with a company owning an LNG carrier, for the transportation of liquefied natural gas from Algeria to its storage facilities on Revithoussa Island. The agreement expires in July 2007, and is renewable at the Company's option. Estimated charter hire until the expiration of the agreement is approximately \$64,5 million.

#### Capital Commitments

The Group has obligation to make environmental investments at the Aspropyrgos refinery of €85 million in the course of one to five years. It is also under contractual obligation to make capital investments in property, plant and equipment of €46 million in the course of one to five years. In addition, the Group has obligation to make environmental investments at the Thessaloniki refinery of €41 million in a period of one to five years. It is also under contractual obligation to make capital investments in property, plant and equipment of €17,1 million in the course of one to five years.

The Group is under contractual obligation to make capital investments in property, plant and equipment at the Thessaloniki petrochemical facility totalling €2,4 million in a period of one to five years.

In relation to the exploration activities of the Group, it is anticipated that the Group will make investments of around €10 million in a period of one to five years for the Albanian programme and around €27,3 million for the new Libyan exploration agreement.

The Group has committed, through the share purchase agreement with Jugopetrol AD Kotor, to a five-year Guaranteed Investment Programme of €35 million over the next five years, out of which an amount of €13 million was capitalized as of 30 June 2004. In addition it has committed to a social program of €4 million over the next four years, involving training of personnel and local community support.

## HELLENIC PETROLEUM S.A.

### NOTES TO THE IFRS CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2004

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EL.P.ET, a subsidiary of the Group, is committed, through the purchase of OKTA refinery on 9 July 1999, to an investment plan which must be completed within a three year period from the purchase date as follows:

- Construction of crude oil pipeline- - Total original estimated cost US \$ 90 million. ELPET fulfilled its undertaken commitments as of June 30, 2004 as the pipeline was completed at an actual cost of approximately \$102 million.
- Refinery upgrade and operation of retail stations- approximately US \$ 60 million in OKTA (of which US \$ 40 million for the modernisation of the refineries and US \$ 20 million for the retail stations). As at 30 June 2004 US \$ 40 million has been spent by OKTA against the budget for the modernisation of its refinery facilities, while the retail stations program is still outstanding.

#### 26. CONTINGENCIES AND LITIGATION

- (i) The Hellenic State has advanced the Group € 43.434 thousands to undertake research and exploration, as determined by the Law 367/1976. A portion of the amount received, € 25.614 thousand, may become repayable once the Group generates income from the discoveries resulting from its expenditure and therefore is included as part of the long term liabilities. The remaining € 17.902 thousand has been written off as it is considered highly unlikely because of the nature of the expenditure that it will ever become repayable. The terms of repayment will be determined by the Ministry of Development and Industry if applicable. The expenditure incurred with the funding of advance has been written off.
- (ii) The Group is involved in a number of legal proceedings and has various unresolved claims pending arising in the ordinary course of business with a total potential liability of approximately € 48,3 million. Of those € 5,1 million relate to contingent liabilities of Petrola. Legal proceedings tend to be unpredictable and costly. Based on currently available information, management believes the outcome will not have a significant effect on the Group's operating results or financial position. In instances where the outcome is probable and the amount can be estimated, a provision has been made in the balance sheet and the amount is excluded from the contingent liability disclosed above.
- (iii) The Group has entered into a contract with the Hellenic State for the creation of sports facilities on the Thessaloniki refinery premises for the use by the general public and the employees of the Group until the year 2017. At this stage the management is not in a position to determine whether the terms of the contract will be extended indefinitely or whether the land will be repossessed by the Hellenic State.
- (iv) During 2003, Hellenic Petroleum S.A. was audited by the Greek tax authorities for the years ended 31 December 1997 to 2001. An amount of €11,9 million of additional taxes, plus fines was assessed and recorded in the financial statements for the year ended 31 December 2003. The Company has not undergone a tax audit for the years ended 31 December 2002 and 31 December 2003 and most of its subsidiaries since the year ended 31 December 1997 and onwards. The Group has not set up a provision for any additional taxes for the fiscal years that remain unaudited, as the amount cannot be estimated with any degree of certainty.

## HELLENIC PETROLEUM S.A.

### NOTES TO THE IFRS CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2004

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- (v) The Group has given letters of comfort and guarantees of € 216 million to banks for loans undertaken by subsidiaries and associates of the Group, the outstanding amount of which as of June 30, 2004 was € 140 million. The Group has also issued letters of credit and guarantees in favour of third parties amounting to € 237 million mainly for the completion of contracts entered into by the Group.
- (vi) In October 2002, the Company deposited a Performance Bond in the National Bank of Greece of €45 million that relates to a guarantee for its performance of the Investment Programme committed under the share purchase agreement for the acquisition of Jugopetrol AD Kotor.
- (vii) In October 2001, the EU Court of Justice judged that the existing oil stock regime in Greece distorts competition. The decision did not criticize the storage at refineries as such, but took a view that the system gives an advantage to Greek refineries because the marketing companies are encouraged to obtain supplies from national refineries, which offer them storage facilities. Therefore a new 'oil market law', adopted in October 2, 2002 that was designed to change the technical details of stock obligations and stock management. The importers and refineries will be responsible for keeping oil stocks corresponding to 90 days of their net oil imports. The importer, in order to meet his stock obligation, has either to build his own facilities or to rent facilities from third parties. With the new legislation, the matter is resolved according to the decision of European Court concerning the handling of oil stocks. Management expects that this amendment of Greek law will not result in marketing companies purchasing products from suppliers outside Greece rather than from the Greek refineries, since Greek refineries including Hellenic Petroleum are in a better position to supply the Greek market at competitive prices.

## HELLENIC PETROLEUM S.A.

NOTES TO THE IFRS CONSOLIDATED FINANCIAL STATEMENTS  
FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2004

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### 26. CONTINGENCIES AND LITIGATION *(continued)*

- (viii) The Group's subsidiary, Hellenic Petroleum Cyprus Limited has a potential contingent liability relating to a claim by Petrolina (Holdings) Ltd relating to refunds on the under-recoveries of oil margins in the industry. The maximum amount of the claim can reach € 1,8 million of which maximum € 0,3 million may be recovered by the seller. Management believes that it is not probable that the claim will crystallize and thus no provision has been made.
- (ix) A claim has been filed against OKTA refinery by its former suppliers for breach of contract following the acquisition by the Group of the company. The High Court of London has partly accepted the claim by awarding to the claimants an amount of \$9,5 million for the period up to March 2002 plus interest and damages (to be determined) for the remaining period, i.e. up to March 2003. OKTA has already paid the sum of US\$ 1,2 million to its former suppliers. On 17th July 2003, the Court of Appeal in London rejected the appeal filed by OKTA against the decision of the High Court of London. OKTA thereafter applied to the House of Lords for leave of appeal. This was rejected in January 2004. In order for this decision to be enforced against OKTA, it must be recognised by the local courts, and to our knowledge the suppliers have not submitted such an application to date. ELPET's application for declaratory judgement and an injunction on the same issue is currently being considered by the Court of First Instance of Scopja, FYROM. If ELPET's application for an injunction is successful, OKTA will be prohibited from making any payments to the suppliers. Pursuant to the agreement executed between the FYROM State as sellers of OKTA shares and ELPET as buyers it is specifically stipulated that any amounts of claims of such nature as the above which would be awarded against OKTA will be ultimately borne by the sellers. As a result the company has not provided for the above amounts.
- (x) In relation to the above case, ELPE, ELPET and a director of ELPET have been sued in the Greek courts by the former contractors of OKTA for US\$ 4 million and € 5,1 million, in connection with an agreement for the transportation and storage of crude oil between OKTA and such contractors. On 17th April 2003 the Court rejected the plaintiffs' action. The decision has been appealed and the hearing has not been held to date.
- (xi) Following an accident involving the motor tanker KRITI-GOLD on November 1998, at the Company's mooring installation in Thessaloniki, four seamen died. Claims have been lodged in connection with this accident against the ship owner and the Group. The Group believes, based on information currently available, that the ultimate resolution would not likely have a material adverse effect on the results of its operations, as the insurers both for the Company and for the motor tanker have agreed to cover any claims against the Group.
- (xii) There are various litigations and claims against DEPA by third parties arising from the expropriation of land in order to install the main pipeline system. The claims relate to an upward adjustment of the price assessed to expropriated land. According to the Company's legal department such cases aggregate to approximately € 34,8 million, from which it is estimated that the Company will have to pay no more than € 14 million. These amounts will ultimately increase the cost of the main pipeline system.

## HELLENIC PETROLEUM S.A.

### NOTES TO THE IFRS CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2004

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- (xiii) As at 30 June 2004 there were numerous claims filed by contractors and subcontractors against DEPA and vice versa. Most of contractors' claims relate to price adjustments and additional works performed during the construction of the main pipeline. Any amounts finally paid will increase the cost of project but no amount can be determined at this stage. There are several claims proceeding in courts against the Company for environmental issues and property damages. The Company contests all such claims. According to Company's legal department such cases aggregate approximately € 100 million. A final outcome cannot be predicted; therefore a provision has not been made in the accompanying financial statements.

## HELLENIC PETROLEUM S.A.

NOTES TO THE IFRS CONSOLIDATED FINANCIAL STATEMENTS  
FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2004

### 27. LIST OF PRINCIPAL CONSOLIDATED SUBSIDIARIES

	Percentage of interest	Country of Incorporation
Asprofos Engineering S.A.	100,00%	Greece
EKO-ELDA Industrial and Commercial Petroleum Company	100,00%	Greece
EKO Georgia Ltd.	98,30%	Republic of Georgia
EKOTA KO S.A.	49,00%	Greece
Eko-Elda Bulgaria EAD	100,00%	Bulgaria
Eko YU AD – Beograd	100,00%	Serbia - Montenegro
EKO- Fisiko Aerio	100,00%	Greece
DIAXON S.A. (formerly EKO Film S.A.)	100,00%	Greece
E.L.PET Balkan	63,00%	Greece
ELEP S.A.	99,99%	Greece
Okta Refinery	69,50%	FYROM
OKTA Trade Company – Prishtina	69,50%	Kosovo
Global S.A.	99,90%	Albania
Elda ShPK	99,90%	Albania
Hellenic Petroleum AG Austria	100,00%	Austria
Hellenic Petroleum Cyprus Limited	100,00%	United Kingdom
Jugopetrol Kotor AD	54,35%	Serbia - Montenegro
Hellenic Petroleum Services Limited	100,00%	Cyprus
Hellenic Petroleum - Poseidon Shipping Company	100,00%	Greece
Hellenic Petroleum - Apollon Shipping Company	100,00%	Greece
Energeiaki Thessalonikis	100,00%	Greece

**HELLENIC PETROLEUM S.A.**  
IFRS CONSOLIDATED FINANCIAL STATEMENTS  
FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2004

**VII. Reconciliation of the Consolidated Greek Financial Results to the Consolidated IFRS Financial Results**

(Euro in thousands)	Six months 30 June 2004 Unaudited	As at 30 June 2004 Unaudited Shareholders Equity	Six months 30 June 2003 Unaudited	As at 31 December Audited Shareholders Equity
<b>Balance as per Greek Consolidated Financial Statements</b>	<b>130.555</b>	<b>1.991.400</b>	<b>178.340</b>	<b>1.869.094</b>
1 Difference between the provision for staff leaving indemnity (per Greek legislation) and defined benefit plan with the provision as	836	36.629	2.331	35.793
2 Provision for deferred tax	(6.532)	(7.477)	1.270	(945)
3 Reversal of the revaluation of fixed assets and the effect of	65	(56.754)	116	(56.819)
4 Write off of capitalised costs with no future benefit	(951)	(20.831)	(3.381)	(19.880)
5 Write off of capitalised research and development costs and reversal	2.504	(30.163)	2.350	(32.667)
6 Adjustment of depreciation to conform with the group policy	9.266	73.376	9.667	64.110
7 Provision for environmental restorations	-	(1.092)	-	(1.092)
8 Reversal of the unrealised inter-company profit in the ending	(659)	(2.740)	280	(2.081)
9 Equity accounting (Differences from conversion to IAS of associates'	2.393	17.834	2.541	15.441
10 Other provisions / adjustments	(485)	(5.149)	(1.520)	(4.664)
11 Reclassification of the export reserve movement to P&L account	-	-	614	-
12 Reclassification of grant from equity to deferred income or liabilities	(1.059)	(84.597)	340	(88.647)
13 Income tax for the period	(51.055)	(52.025)	(60.378)	(4.500)
14 Minority interest	1.723	(92.379)	(1.158)	(94.256)
15 IPO costs to share premium account and reversal of related	92	(5.285)	236	(5.377)
16 Goodwill and depreciation of goodwill	1.540	(37.499)	(3.391)	(39.039)
17 Fair value assigned to fixed assets of subsidiary acquired (BPC) and	(407)	49.810	(407)	50.217
18 Exchange gains (timing differences)	(9.685)	37.993	(22.446)	47.678
19 Different method of stock valuation	-	-	(290)	-
20 Effect of IAS 39	362	(4.660)	(265)	(5.022)
21 Dividends payable	-	-	-	60.623
22 Fair value adjustment to forward currency contract	-	-	4.186	-
23 Other	991	2.465	(551)	1.588
<b>Balance as per IFRS Consolidated Financial Statements</b>	<b>79.494</b>	<b>1.808.856</b>	<b>108.484</b>	<b>1.789.555</b>

## HELLENIC PETROLEUM S.A.

PARENT COMPANY IFRS FINANCIAL STATEMENTS  
FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2004

### VIII. Parent Company Interim Income Statement

(Euro in thousands)	For the six months ended	
	30 June 2004 Unaudited	30 June 2003 Unaudited
Sale proceeds	2.037.650	1.623.799
Cost of sales	(1.839.112)	(1.485.861)
Gross profit	198.538	137.938
Other operating income	7.915	64.845
Selling, distribution and administrative expenses	(83.781)	(59.581)
Research and development	(3.106)	(2.067)
Operating profit	119.566	141.135
Finance income	18.824	9.426
Finance expense	(4.563)	(5.447)
Currency exchange gains, net	(409)	9.190
Income before taxation	133.418	154.304
Taxation – current	(38.599)	(53.068)
Taxation – deferred	(4.361)	5.595
<b>Net income for the period</b>	<b>90.458</b>	<b>106.831</b>

# HELLENIC PETROLEUM S.A.

PARENT COMPANY IFRS FINANCIAL STATEMENTS  
FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2004

## IX. Parent Company Interim Balance Sheet

(Euro in thousands)	30 June 2004 Unaudited	As at 31 December Audited
<b>ASSETS</b>		
<b>Non-current assets</b>		
Intangible assets	16.233	18.667
Property, plant and equipment	658.757	647.502
Investments in subsidiaries and associates	711.250	706.196
Other financial assets	2.881	4.826
Deferred income tax asset	-	2.919
Other non-current assets	-	104
	<u>1.389.121</u>	<u>1.380.214</u>
<b>Current assets</b>		
Inventories	540.180	445.931
Accounts receivable	457.195	422.411
Cash and cash equivalents	148.192	236.091
	<u>1.145.567</u>	<u>1.104.433</u>
<b>TOTAL ASSETS</b>	<b><u>2.534.688</u></b>	<b><u>2.484.647</u></b>
<b>EQUITY AND LIABILITIES</b>		
Share capital	665.911	665.911
Share premium	352.924	352.924
Reserves	665.835	636.469
Total equity	<u>1.684.670</u>	<u>1.655.304</u>
<b>Non-current liabilities</b>		
Long-term debt	175.290	175.110
Pension plans and other long-term liabilities	129.493	127.654
Deferred income tax liability	1.442	-
	<u>306.225</u>	<u>302.764</u>
<b>Current liabilities</b>		
Accounts payable and accrued liabilities	322.545	338.371
Tax payable	45.022	18.989
Current portion of long-term debt	8.922	8.922
Short-term borrowings	167.304	160.297
	<u>543.793</u>	<u>526.579</u>
<b>TOTAL EQUITY AND LIABILITIES</b>	<b><u>2.534.688</u></b>	<b><u>2.484.647</u></b>